



Sobeys-Red Deer Village
6320, 6380 50th Avenue, Red Deer, AB



SKYLINE
RETAIL
REIT 2020

ANNUAL REPORT TO UNITHOLDERS, DECEMBER 31 2020

Grounded in real estate,
powered by people
and **growing** for the future...



From left to right: **Wayne Byrd**, Chief Financial Officer; **Jason Castellan**, Co-Founder & Chief Executive Officer; **Mike Bonneveld**, Vice President, Skyline Asset Management Inc.; **Gordon Driedger**, President, Skyline Retail REIT; **Maria Duckett**, Vice President, Skyline Commercial Management Inc.; **R. Jason Ashdown**, Co-Founder & Chief Sustainability Officer; **Martin Castellan**, Co-Founder & Chief Administrative Officer.

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OVERVIEW

\$1.2 B

Fair Value of Investment Properties
(5.79% increase)
(As at December 31, 2020)

4.6 MM

Gross Leasable Area (sq.ft)
(As at December 31, 2020)

87.1%

FFO Payout Ratio
(As at December 31, 2020)

\$13.50

Current Unit Value
(As at April 30, 2021)

\$0.996

Annual Distribution per Unit
(As at April 30, 2021)

7.38%

Annual Distribution Yield
(As at April 30, 2021)

8.29%

Annualized Return 1 yr
(As at April 30, 2021)

11.35%

Annualized Return 5 yr
(As at April 30, 2021)

12.34%

Annualized Return Since Inception
(As at April 30, 2021)

Shoppers Drug Mart
14729 Yonge Street, Aurora, ON

AWARDS



Best Managed Companies – Gold Standard Winner 2020

Skyline Group of Companies was recognized as one of Canada's Best Managed Companies, a designation that continues to be the mark of excellence for Canadian-owned and managed companies with revenues over \$25 million. Businesses are evaluated on adaptation amid changing market conditions, embracing innovation, and employee engagement.



CFAA 2020 Awards – Winner, Rental Housing Provider of the Year (over 7,500 suites) & Rental Development of the Year (low-rise)

Skyline Living accepted two awards from the Canadian Federation of Apartment Associations (CFAA). Rental Housing Provider of the Year recognizes exceptional leadership in the rental housing industry. Rental Development of the Year recognizes a company that has achieved excellence in the development of a new rental housing project.



Centre Wellington Chamber of Commerce Awards of Excellence 2020 – Winner, Corporate Citizen of the Year

Skyline Group of Companies was awarded Corporate Citizen of the Year from the Centre Wellington Chamber of Commerce. Skyline received the award for its efforts surrounding Skyline Community Hub, a centralized workspace for community support organizations located in Fergus, ON.



Growth List – Winner, 2020

Skyline Group of Companies ranked No. 379 on the 32nd annual Growth List, the definitive ranking of Canada's Fastest-Growing Companies. The 2020 Growth List ranked Canadian businesses on five-year revenue growth, customer service and marketing tactics, innovation, social responsibility, sustainability, and response to COVID-19.



Victoria Real Estate Board Commercial Building Awards – Winner, Commercial-Retail

Skyline Retail REIT won in the category of Commercial-Retail for its Evergreen Centre plaza at 6660 Sooke Road in Sooke, BC. Judging criteria are based on overall exterior design, how the project answers a developmental need within the community, and aspects of the project that promote environmental conservation and sustainability.



FRPO 2020 MAC Awards – Winner, Community Service Award of Excellence

Skyline Group of Companies accepted the Community Service award, which recognizes a company that has gone above and beyond to give back to the communities it operates in. Skyline was judged on its involvement in its communities through volunteer activities, charitable contributions, and other service projects or events.

SKYLINE GROUP OF COMPANIES' SUSTAINABILITY EFFORTS

LOOKING BACK

Below are just some highlights of Skyline's sustainability efforts this past year:

- Announced a **new permanent supportive housing project** in partnership with non-profit landlord Kindle Communities and the Guelph Community Health Centre (Guelph CHC), with land valued at **\$1M+** donated by Skyline Apartment REIT and construction/development oversight facilitated by SkyDevco Inc.
- **Raised \$137,000** for non-profit organizations with programs supporting youth mental health, through our "Fore-Go Golf for Youth Mental Health" video campaign.
- Continued to invest in renovation at **Skyline Community Hub** in Fergus, ON, in preparation for Canadian Mental Health Association Waterloo-Wellington (CMHA WW) and Integrated Youth Services Network (IYSN)'s tenancies in 2021. Skyline has invested more than **\$1M** in the Hub to date.
- Re-branded and re-launched Skyline Living's tenant assistance program as R.I.S.E. (Reach, Impact, Support, Elevate) and **provided \$61.5K+ in rent relief and grocery gift cards**. Since January 1, 2020, Skyline Living has **saved 311 tenancies** through the program.
- **Launched an internal Skyline Leadership Development Program** for staff, to help develop and empower Skyline's next generation of leaders, as well as a New Manager Training Program for newly promoted leaders, and Masters Training Program for front-line staff.

LOOKING AHEAD

Skyline's focus areas for 2021:

Environmental

- Reducing and diverting waste
- Producing clean energy
- Finding and applying both new and established sustainable technologies and goods

Social

- Investing in community partnerships across Canada
- Creating a culture of diversity and inclusion
- Supporting and encouraging volunteerism, wellness, safety, and giving

Governance

- Upholding a code of conduct and supportive policies for our people
- Surveying stakeholders and collecting data to ensure accountability as we work toward our goals
- Ensuring company policies and procedures reflect our sustainability objectives

Our Sustainability Partners include our tenants, employees, investors, suppliers, and communities.

Together, we're working toward effecting positive change from coast to coast.

View Skyline's 2021 Sustainability Plan at SkylineGroupOfCompanies.ca/Sustainability

Our Purpose

We exist to create meaningful value and an exceptional experience for each of our stakeholders, and to develop strong, supportive communities.

Our PRIDE Values

Professionalism
Respect
Integrity
Drive
Efficiency

Our Mission

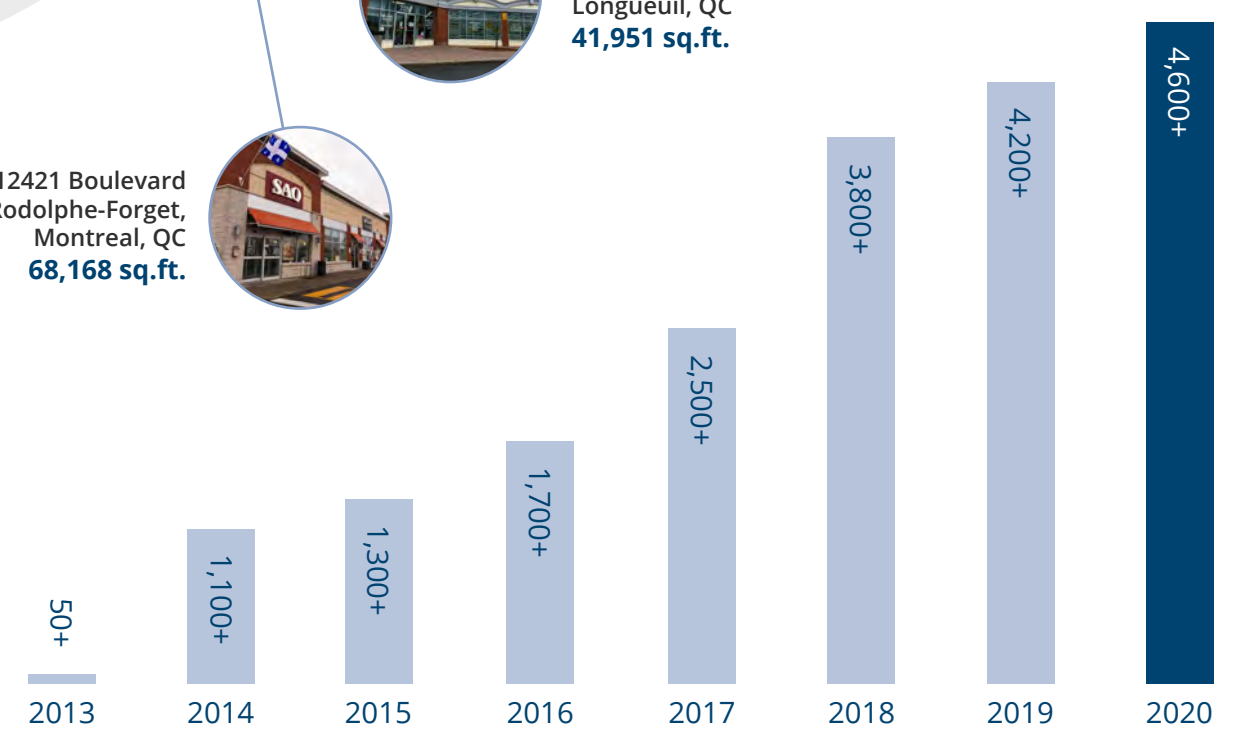
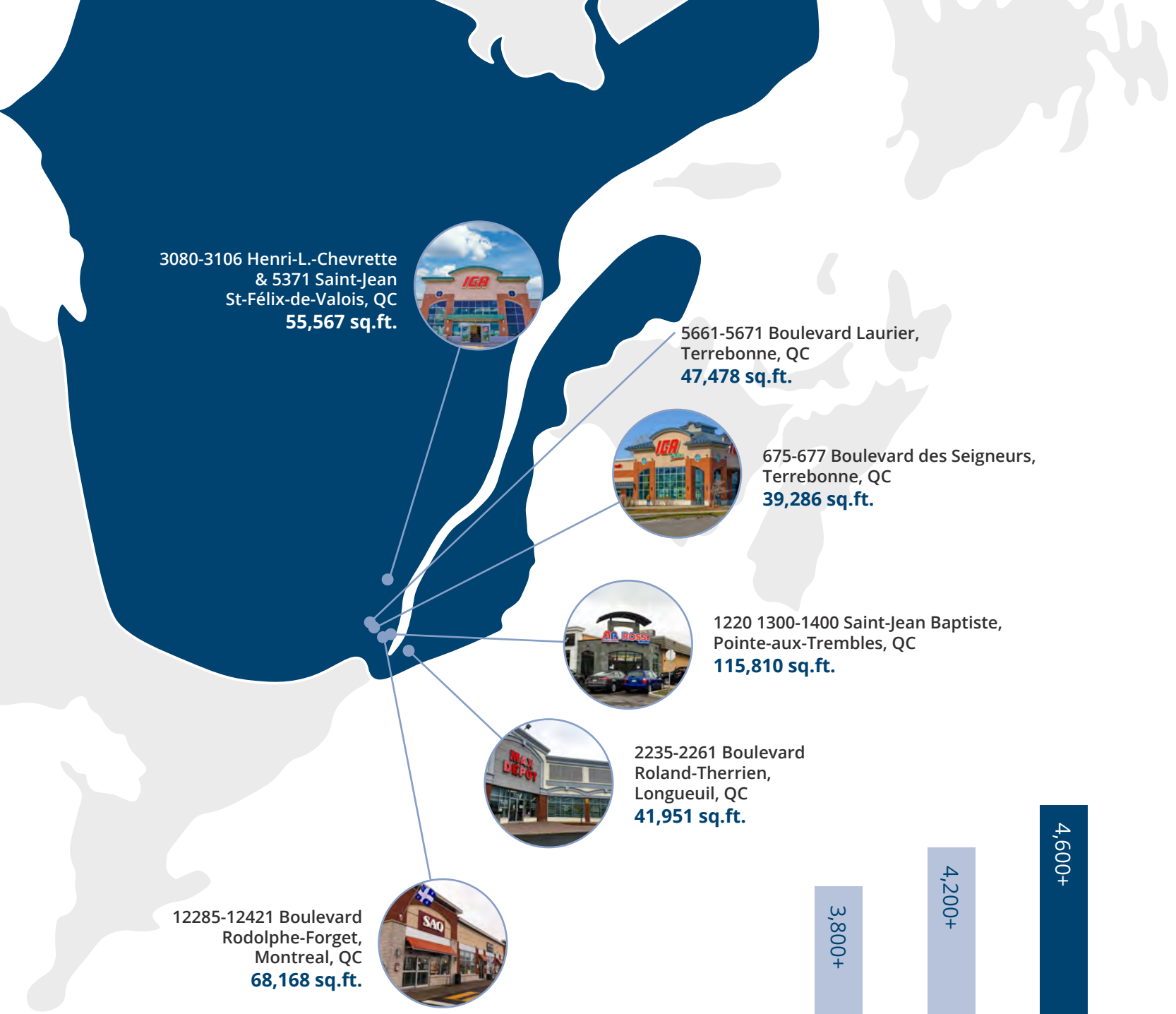
We bring passion, energy, and determination to make a positive impact with every interaction.



2020 TRANSACTIONS

Skyline Retail REIT focuses on trusted National Brand retail tenants with long-term leases.

The portfolio focuses on tenants anchored in “everyday essential” services such as grocery and pharmacy, in strong and growing secondary and tertiary markets.



Total Rentable Square Feet Per Year (Thousands)

CEO ADDRESS TO UNITHOLDERS

In previous Annual Reports, my address to Unitholders has primarily consisted of a recap of the past year for Skyline, followed by a future outlook for the upcoming year. This year has already been well-documented through various daily, weekly, and monthly communications summarizing the resiliency of our Funds. As those communications noted, Skyline's successful performance in 2020 can be credited to our incredibly hard-working and adaptive staff, the deep character of our tenants, the cooperation of our fearless suppliers, and you, our investors, who have been unwavering in your support. Thanks to the efforts of the entire "Skyline network," we have collectively powered through what must have been the most unbelievable year in many of our lives—I can certainly say that was true for me.

Although we hear reports of other countries making great headway in recovery, our situation continues to varying degrees across the provinces—which can only mean the end is near for Canadians. With that in mind, I must now turn my attention to 2021. With well-established, well-positioned, and highly tangible assets held within the Funds, I believe Skyline has a

unique opportunity for growth in 2021 and the years to come.

At the time I write this address, lumber prices are up 600% (yes, six times) from April 2020. Likewise, steel is up 160%, and copper 208%. At the same time, we're seeing the prices of corn, soy, vegetables, and other crops at all-time highs, which is reflected in the rising prices of food. We know that these pressures are the simple economics of more money in circulation that is chasing the same "stuff," whether those items or services are "needs" or "wants."

We know first-hand why there is more money in circulation: it is the money our government, and governments around the world, have printed to subsidize those whose income and accessibility to basic needs have been disrupted by business and workplace closures, and by stay-at-home orders. I approach this from an objective standpoint, not a critical one, knowing that many of our tenants were among those deeply affected by these closures. We also believe that Skyline is well-positioned for growth in these circumstances. Our four Funds are

comprised of the aforementioned "stuff" that fulfills basic needs. Skyline Apartment REIT supplies living spaces; Skyline Commercial REIT supplies places of employment, essential manufacturing, and last mile logistics; Skyline Retail REIT supplies places to buy essential items such as food and medical supplies; and Skyline Clean Energy Fund supplies electricity generation.

We are witnessing inflationary pressures on the building blocks of the assets within our portfolios—steel, wood, copper, glass, etc.—which is enhancing the values of the assets themselves, most of which were acquired long before this inflation, and at much lower prices than today. That increase in value is supported by higher rents (another result of more money in circulation), which have risen dramatically in major markets, trickling down into secondary and tertiary markets as well. For these reasons, and from time to time, we will continue to look at the opportunity to surface value by selling assets in areas where rents and values have risen faster than others, and redeploying the cash in markets where we believe we will realize the same benefits – which


may result in confirming the value created is real and our strategy is sound. At the end of the day, this is the same simple "sell high, buy low" strategy that we have always enacted with great success.

Although in many aspects of our lives it seems like everything has changed, I can say that very little has changed in terms of how we fundamentally operate at Skyline. We continue to evolve into a more and more dynamic company as situations and times change, but all for the better. As cash becomes diluted due to government deficits being funded by money printing, we aim to buy, own, and operate, on your behalf, more of the same "stuff" that has proven to be historically stable and resilient through the many black swan events we have endured over the decades. We found ourselves in the midst of one of those events in 2020 and continue through it today, but with our Fund strategy, we had already braced ourselves for the battle. We have come out the other side bigger, better, and stronger to the benefit of all Skyline stakeholders, including you, our valued investors. Thank you for your support of Skyline.



Jason Castellan

Co-Founder & Chief Executive Officer
Skyline Group of Companies



From left to right: **Jason Castellan**, Co-Founder & Chief Executive Officer; **Wayne Byrd**, Chief Financial Officer; **R. Jason Ashdown**, Co-Founder & Chief Sustainability Officer; **Martin Castellan**, Co-Founder & Chief Administrative Officer.

PRESIDENT'S REPORT

In 2020, Skyline Retail REIT enjoyed yet another successful and accretive year delivering consistent value and attractive returns to its Unitholders. You may recognize this opening line from the REIT's prior Annual Reports. The REIT has, after all, been very consistent since its inception, incrementally growing through the acquisition of high-quality assets, managed by a detail-oriented, experienced, and attentive team, resulting in stable asset values and distributions for its Unitholders. We are especially pleased to maintain this stability in the face of a worldwide pandemic and resulting headwinds in the business and retail environments.

Through the pandemic, the REIT has continued to purchase grocery-anchored centres across several provinces from Quebec to British Columbia, and, with the support of our investors, it continues to manage a pipeline of strategic acquisitions in all parts of the country.

In each quarter of 2020, Skyline Retail REIT made strategic acquisitions of grocery, pharmacy, and essentials-based retail. Since the REIT's inception, we have strategically focused on the acquisition of retail assets with strong national anchor tenants serving everyday essential retail needs in strong secondary markets. We believed that this was a durable strategy that would provide consistent returns for the long term. The efficacy of this strategy became clear in 2020. As the Covid-19 pandemic lingered, the REIT's key portfolio metrics demonstrated industry-leading

resilience. Occupancy, rent collection, income, asset value, and distributions each remained consistent with pre-pandemic levels.

Skyline Retail REIT also completed some strategic portfolio dispositions of non-core assets in 2020. While the total value of these dispositions was relatively small, it nonetheless served to confirm the value, quality, and desirability of the REIT's assets.

In addition to these transactions, Skyline Retail REIT marched forward with incremental income opportunities, including the completion of a new-build Tim Hortons restaurant in Sooke, BC, and Royal Bank in Sudbury, ON. The REIT is planning for the construction of additional new-build pharmacy and quick-service restaurant assets in 2021. With the support of Skyline Group of Companies, including its founders and Skyline Wealth investors, Skyline Retail REIT also commenced construction and renovation within Skyline Community Hub in Fergus, ON, a property owned by the REIT. The renovation is in anticipation of a new youth services centre operated by the Canadian Mental Health Association's Waterloo-Wellington chapter (CMHAWW). Slated to open in early 2021, this facility will provide much-needed mental health support and services to local youth.

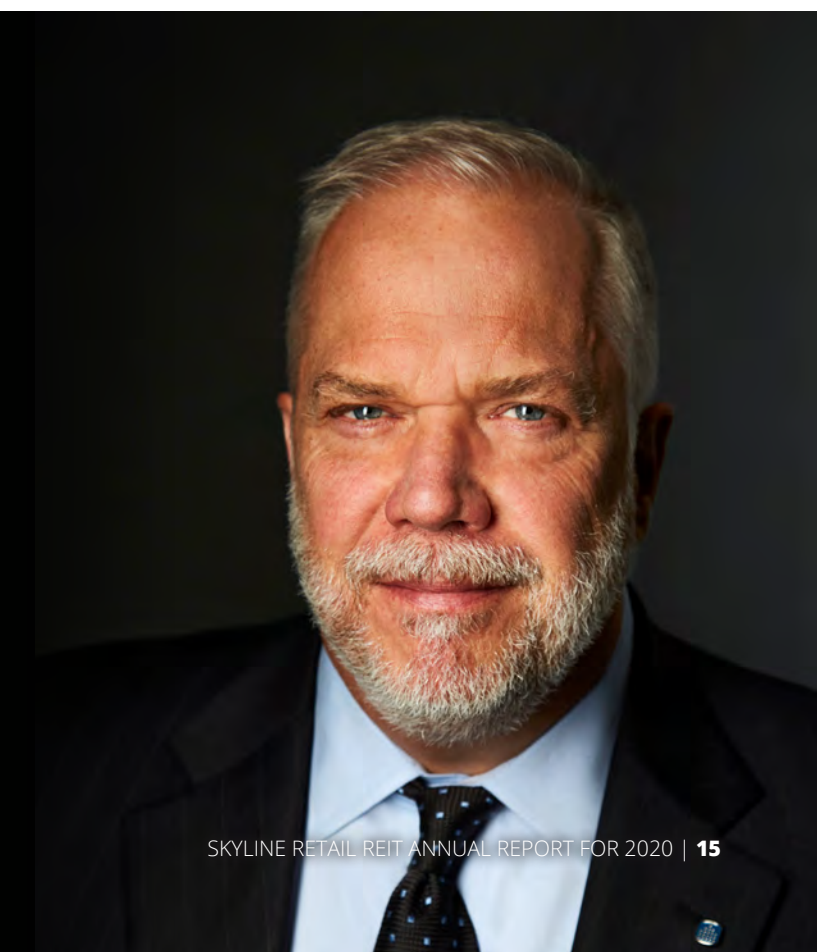
Throughout the year, Skyline Retail REIT worked closely with both large and small retailers and food service providers to ensure their longevity through the pandemic. The REIT participated in government assistance programs for retailers particularly affected by the initial closures. As a result, our relationships with our anchor tenants are deeper and stronger and our knowledge of our smaller retailers more intimate than ever. The REIT's portfolio continues to maintain operations through 2021 as vaccinations ramp up and plans for retail 'normalcy' emerge. Skyline Retail REIT looks forward to continuing to execute on its strategy, which, now more than ever, has proven resilient in response to change in the retail environment. Through the pandemic, the REIT

has continued to purchase grocery-anchored centres across several provinces from Quebec to British Columbia, and, with the support of our investors, it continues to manage a pipeline of strategic acquisitions in all parts of the country. Retail leasing remains exceptionally strong with incremental leases and renewals across the portfolio.

On behalf of the entire team managing Skyline Retail REIT's performance through these times, we are sincerely grateful for the ongoing support of our investors, Trustees, and retail partners. We are more certain than ever that the foundation built over the past number of years will continue to serve our Unitholders well.



Gordon Driedger
President,
Skyline Retail REIT



SENIOR MANAGEMENT



Jason Castellan
Co-Founder &
Chief Executive Officer,
Skyline Group of
Companies



Martin Castellan
Co-Founder &
Chief Administrative
Officer, Skyline Group of
Companies



R. Jason Ashdown
Co-Founder &
Chief Sustainability Officer,
Skyline Group of
Companies



Wayne Byrd, CPA, CMA
Chief Financial Officer,
Skyline Group of
Companies



Gordon Driedger
President,
Skyline Retail REIT



Maria Duckett
Vice President,
Skyline Commercial
Management Inc.



Krish Vadivale
Vice President,
Finance
Skyline Group of Companies



Mike Bonneveld
Vice President,
Skyline Asset
Management Inc.



Pete Roden
Vice President,
Skyline Mortgage
Financing Inc.



Karyn Sales
General Counsel,
Skyline Group of
Companies

INDEPENDENT TRUSTEES



George Schott

George Schott has more than 35 years of experience in the Real Estate sector holding positions as President and COO of Morguard Investment Limited; Founder, President, and CEO of Osmington Inc.; and Chairman and CEO of Redcliff Realty. Previously, he has held various senior management titles with Bramalea as EVP, Markborough as SRVP, and Oxford as VP Development. Mr. Schott has been a long-standing director of EllisDon since joining in 2003 and has been a director of Key REIT, advisor to 20 Vic Management, and former Chairman of the investment committee of Aurion Capital.



Perry Katz

Perry Katz has almost 25 years of experience practicing law in the real estate sector in Canada. He is presently a senior partner at Miller Thomson LLP, and is involved in high-profile transactions focusing on the acquisition, disposition, development, leasing, and financing of commercial real estate. He has also acted for a number of REITs and income funds. He is called to the bar in Ontario, Quebec, New York, and Massachusetts, and is ranked in The Best Lawyers in Canada as a leading expert in Commercial Leasing and Real Estate Law. Mr. Katz's clients include some of Canada's leading retailers, investors, and developers.



Jonathan Halpern

Jonathan Halpern, CPA, CA, is currently the President of Metropolitan Equities Limited, a privately owned family office, and real estate investment company. Prior thereto, Mr. Halpern was a senior manager with an international accounting firm specializing in real estate and small business. Mr. Halpern has also served on the management committee of a national commercial flooring distributor. Mr. Halpern is a member of Chartered Professional Accountants of Ontario and Manitoba, and holds a Bachelor of Commerce (Honours) degree with Distinction with the University of Manitoba. Mr. Halpern also sits on the Board of Trustees for Skyline Apartment REIT and Skyline Commercial REIT.



Gary Finkelstein

Gary Finkelstein has more than 30 years of experience in the commercial real estate investment and development industry. He is presently Chief Investment Officer and Senior Vice President of Acquisitions/Development at Terracap Group of Companies. His previous roles include Vice President of Commercial Solutions at a residential and commercial title insurance firm, and President at a real estate development and consulting firm where he was responsible for strategic commercial growth initiatives and project management for some of Canada's most prestigious retailers. His experience also includes being a member of the International Council of Shopping Centres (ICSC) and a member of RealPAC (Real Property Association of Canada). Gary is passionate about being part of an organization that always strives to deliver on its promise to both customers and employees alike.



RBC
5085 ON-69, Hanmer, ON



LCBO
70 Carroll Street East, Strathroy, ON



Dollarama-Hartsland Market
160 Kortright Road West, Guelph, ON



Shoppers Drug Mart
210 Wallace Ave North, Listowel, ON

FINANCIAL REPORTING

Forward-Looking Disclaimer

The following Management's Discussion and Analysis ("MD&A") of the results of operations and financial conditions for the year ended December 31, 2020, should be read in conjunction with Skyline Retail Real Estate Investment Trust's ("Skyline Retail REIT" or the "REIT") consolidated audited financial statements. Certain statements in this MD&A could be considered forward-looking information within the meaning of applicable securities legislation. Forward-looking information is based on a number of assumptions and is subject to a number of risks and uncertainties, many of which are beyond the REIT's control, which could cause actual results to differ materially from those disclosed in or implied by such forward-looking information. These risks and uncertainties include, but are not limited to, general and local economic and business conditions; the financial condition of tenants; our ability to refinance maturing debt; leasing risks, including those associated with the ability to lease vacant space; our ability to source and complete accretive acquisitions; and interest rates.

The information in this MD&A is based on information available to the Management as of April 30, 2021, except where otherwise noted. Skyline Retail REIT does not undertake to update any such forward-looking information whether as a result of new information, future events, or otherwise. Certain figures presented for comparative purposes have been reclassified to conform to the current year's presentation.

In some instances, forward-looking information can be identified by the use of terms such as "may", "should", "expect", "will", "anticipate", "believe", "intend", "estimate", "predict", "potentially", "starting", "beginning", "begun", "moving", "continue", or other similar expressions concerning matters that are not historical facts. Forward-looking statements in this MD&A include, but are not limited to, statements related to acquisitions or dispositions, development activities, future maintenance expenditures, financing and the availability of financing, tenant incentives, and occupancy levels.

Non-IFRS Measures

Skyline Retail REIT releases audited consolidated annual financial statements in accordance with International Financial Reporting Standards ("IFRS"). In this MD&A, as a complement to results provided in accordance with IFRS, Skyline Retail REIT also discloses and discusses certain financial measures not recognized under IFRS and that do not have standard meanings prescribed by IFRS. These include net operating income ("NOI"), Funds From Operations ("FFO"), Adjusted Funds from Operations ("AFFO") and applicable per Unit amounts and payout ratios (collectively, the "Non-IFRS Measures").

These Non-IFRS Measures are further defined and discussed in the "Key Performance Indicators" and "Funds from Operations" sections of this MD&A. Since NOI, FFO, and AFFO are not measures recognized under IFRS, they may not be comparable to similarly titled measures reported by other issuers. Skyline Retail REIT has presented the Non-IFRS measures because Management believes these Non-IFRS measures are relevant measures of the ability of Skyline Retail REIT to earn revenue and to evaluate Skyline Retail REIT's performance. A reconciliation of the Non-IFRS measures is provided in the "Payout Ratios" section. The Non-IFRS measures should not be construed as alternatives to net income (loss) or cash flows from operating activities determined in accordance with IFRS as indicators of Skyline Retail REIT's performance or the sustainability of our distributions.

MD&A Overview

This MD&A focuses on key areas from the consolidated financial statements and pertains to major known risks and uncertainties relating to the real estate industry in general, and the Trust's business, in particular. This discussion should not be considered comprehensive as it excludes changes that may occur in general economic, political, and environmental conditions. Additionally, other elements may or may not occur, which could affect the organization in the future. To ensure that the reader is obtaining the best overall perspective, this discussion should be read in conjunction with the material contained in the audited consolidated financial statements for the years ended December 31, 2020, and 2019, along with all other information regarding Skyline Retail REIT posted publicly by the REIT and its affiliates. It is not our intent to reproduce information that is located in these other reported documents, but rather to highlight some of the key points and refer you to these documents for more detailed information.

Business Overview

Skyline Retail Real Estate Investment Trust is an unincorporated, open-ended investment trust created by a Declaration of Trust effective as of October 8, 2013, amended and restated as of October 6, 2020 (the "Declaration of Trust" or "DOT") and governed by the laws of the Province of Ontario and the federal laws of Canada applicable therein. Skyline Retail REIT earns income from investments in a diversified portfolio of retail properties.

Management Strategy

As managers to Skyline Retail REIT; Skyline Retail Asset Management Inc. (the "Asset Manager"), Skyline Wealth Management Inc. (the "Wealth Manager") and Skyline Commercial Management Inc. (the "Property Manager") will implement their values and strategies as they fulfill their responsibilities. The REIT's mandate is clear and focused on the following strategies:

- **Maximize Revenues** - The ability to maximize revenues for Skyline Retail REIT is dependent upon four factors:
 - a. Increases to base rental rates upon lease expiries and at lease renewal based on regularly updated, localized, competitive market data;
 - b. Improvements in occupancy rates;
 - c. Reductions in operating expenses as it relates to overall tenant occupancy cost; and
 - d. Development or expansion of rentable space.
- **Reduce Expenses** - Prudently managing expenses at the property level is critical for improving the profitability of each property and of the portfolio as a whole. Skyline Commercial Management Inc. has developed strategies to reduce and control expenses through a variety of programs, capital projects, and diligent consumption monitoring:
 - a. Manage consumption through tenant education and implementation of energy-saving initiatives (including through capital investment);
 - b. Reduce maintenance costs through competitive bidding and tendering requirements;
 - c. Competitive negotiation and re-negotiation of critical service contracts with constant consideration for economies of scale, along with diligent and responsible tracking of billing;
 - d. Ensuring that only costs related to shared services are charged to common area costs ("CAM") versus costs that are tenant-specific and should be charged back directly to a tenant according to lease provisions;
 - e. Preventative and proactive maintenance and capital expenditure planning;
 - f. Future planning – Bulk purchasing, internalization of current supplier services, etc;
 - g. Ensuring that standard leases clearly delineate Landlord versus Tenant responsibilities for repair and replacement, including recovery via amortization of major repairs, and moving tenants onto the current lease format at renewal; and
 - h. Ongoing training of Portfolio Managers in an effort to educate them on available cost saving measures, as well as on general maintenance.

It is Skyline Commercial Management Inc.'s strategy to aggressively work toward expense reduction and control. In the competitive marketplace of Canadian retail real estate, Skyline Commercial Management Inc. has committed to regularly review expenses and reduce them wherever possible without sacrificing service levels and tenant satisfaction. Striving to reach this goal also begins the progress towards the third goal of improving portfolio quality and improving the overall asset base.

- **Improve Portfolio Quality** - The retail property sector is as competitive as the retail businesses which tenant the assets. It is imperative to maintain a superior location within which businesses can retain and attract customers to ensure tenant success. Especially in a competitive market, major tenants understand their strength and are often encouraged to relocate to other real estate opportunities in a given market. We vet acquisition opportunities to ensure that they represent good quality locations to support quality tenants over the very long term. Healthy anchor tenants, in turn, attract smaller national, regional and independent tenants which, serve to improve the overall attractiveness and financial strength of the assets. Capital expenditures are made to continually support this initiative.

Key Performance Indicators

To meet its objectives and evaluate the success of its strategies, Skyline Retail REIT uses several key operating and performance indicators:

- **Distributions.** During 2020, Skyline Retail REIT was paying monthly distributions to Unitholders of \$0.083 per unit, or \$0.996 on an annual basis. At December 31, 2020, approximately 38.7% of the Investment Units (REIT and LP) were enrolled in the Distribution Re-Investment Plan (“**DRIP**”).
- **Occupancy.** Management is focused on achieving occupancy levels that exceed the overall averages for the geographic regions in which Skyline Retail REIT exists, without sacrificing the maximization of rental income. At December 31, 2020, overall occupancy was 96.0%.
- **In-Place Rental Rates.** Through ongoing and active management, the portfolio’s in-place base rents will always be evaluated against market rents for similar assets, in order to achieve the most accretive gain (or least impactful loss, in the case of softer markets) when space is renewed, remerchandised and/or newly leased.
- **Leasing and Tenant Profile.** Through the management of the key indicators of ‘occupancy’ and ‘in place rental rates’, Management will evaluate and optimize the overall average remaining lease term in order to spread vacancy risk over a longer term.
- **Net Operating Income (“NOI”).** This is defined as operating revenues less operating expenses, and is a key measure of operating performance. It is a key non-International Financial Reporting Standards (“**IFRS**”) financial measure of the operating performance of Skyline Retail REIT. Management is focused on maintaining or increasing same-asset NOI year over year. For the year 2020, Skyline Retail REIT’s NOI margin was 63.4%.
- **Same Property Net Operating Income.** This is defined as operating revenues less operating expenses for properties, which were owned for the full years of 2018, 2019, and 2020. Management was focused on maintaining or increasing same property NOI year over year.
- **Funds from Operations (“FFO”).** FFO is a measure of operating performance based on the funds generated by the business before reinvestment or provision for other capital needs. For the year 2020, Skyline Retail REIT generated \$39.4 million in FFO.
- **Adjusted Funds From Operations (“AFFO”).** AFFO is a measure of performance taking into consideration regular maintenance capital expenditures and regular leasing expenditures that a prudent owner must maintain from operating cash flows. For the year 2020, Skyline Retail REIT generated \$35.2 million in AFFO.
- **Payout Ratio.** To ensure that Skyline Retail REIT retains sufficient cash to meet its capital improvement and leasing objectives, Management strives to maintain appropriate FFO and AFFO payout ratios over the year. Management is targeting an 85% FFO payout ratio and a 95% AFFO payout ratio. For the year 2020, Skyline Retail REIT’s FFO payout ratio was 87.1%, and the AFFO payout ratio was 97.4%.
- **Financing.** Management is continually managing and planning its financing strategies for the portfolio. This ensures that the portfolio is well positioned to mitigate interest rate uncertainty as well as to responsibly ladder the maturities of the portfolio’s mortgages over the long term.
- **Loan to Value (“LTV”).** The portfolio is regularly evaluated based upon key leverage ratios, comprised of mortgage debt, total indebtedness, historical cost, and fair value in accordance with IFRS 13 – Fair Value (“**IFRS 13**”). Loan to value ratios are shown on both a historical cost and market value basis. The Declaration of Trust requires that the overall leverage ratio not exceed 70% Loan to Fair Value. However, it is Management’s objective to keep the portfolio at a more conservative level of approximately 65% leverage based upon fair value. At the close of 2020, Skyline Retail REIT’s portfolio leverage ratio on total debt was 62.84% against historical cost and 62.35% against fair value.

Goals And Objectives Of Skyline Retail REIT

In accordance with the Declaration of Trust, the goals and objectives of Skyline Retail REIT are:

1. To provide REIT Unitholders with stable and growing cash distributions, payable monthly and, to the extent reasonably possible, tax deferred, from investments in a diversified portfolio of income-producing retail properties located in Canada;
2. To maximize REIT Unit value through the ongoing management of Skyline Retail REIT’s assets and through the acquisition of additional properties; and
3. To maintain a REIT that satisfies the REIT exception under the Specified Investment Flow Through (“**SIFT**”) legislation in order to provide certainty to Unitholders with respect to taxation of distributions.

2020 Highlights

- The REIT grew its portfolio of investment properties from \$1.12 billion to \$1.17 billion (5.79%) over the course of 2020, through a combination of strategic acquisitions and growing value within the existing portfolio.

Financial Highlights (\$ thousands, except where noted)	2020	2019
Property revenues	\$114,506	\$99,452
Operating expenses	(41,924)	(33,986)
Net operating income (“NOI”)	\$72,582	\$65,466
Net income	\$27,546	\$45,744
Funds from operations (“FFO”)	\$39,362	\$37,199
Adjusted funds from operations (“AFFO”)	\$35,218	\$31,796
Weighted average REIT units and LP units outstanding	34,440,800	30,888,582
FFO per unit (weighted average)	\$1.14	\$1.20
AFFO per unit (weighted average)	\$1.02	\$1.03
Distributions per unit	\$0.996	\$0.996
Forward FFO payout ratio	87.1%	82.7%
Forward AFFO payout ratio	97.4%	96.8%
Extraordinary costs related to Covid-19	\$4,115	-
Normalized FFO per unit (weighted average)	\$1.26	-
Normalized AFFO per unit (weighted average)	\$1.14	-

Property Portfolio

At December 31, 2020, through active portfolio management; the portfolio consisted of 4,600,302 rentable square feet across 113 retail properties geographically diversified through 65 communities in Alberta, British Columbia, Manitoba, Ontario, and Quebec.

Skyline Retail REIT's property portfolio represents retail properties located in strategic locations that meet the investment strategy. The properties are currently well-maintained, close to full occupancy, with a market level of tenant leases that expire over the next 8 years. The in-place rents are believed to be at or near current market levels. The REIT continues to look at further expanding and enhancing the portfolio in existing and new urban markets across Canada.

Portfolio Average Monthly Base Rent & Occupancy (As at December 31, 2020)	GLA (sq ft)	%	Occupancy Rate	Base Rent (psf)
Retail	4,544,472	98.8%	96.4%	\$17.46
Office	55,830	1.2%	65.2%	13.80
	4,600,302	100%	96.0%	\$17.43

Acquisitions And Dispositions

Acquisitions Completed During the Year Ended December 31, 2020 (\$ thousands, except where noted)

Purchase Date	GLA	Region	Type	Acquisition Costs	Mortgage Funding
30-Jan-20	225,929	Quebec	Retail	\$49,646	\$33,515
09-Jun-20	55,567	Quebec	Retail	14,866	10,700
17-Dec-20	86,764	Quebec	Retail	16,900	12,845
Total	368,260			\$81,412	\$57,060

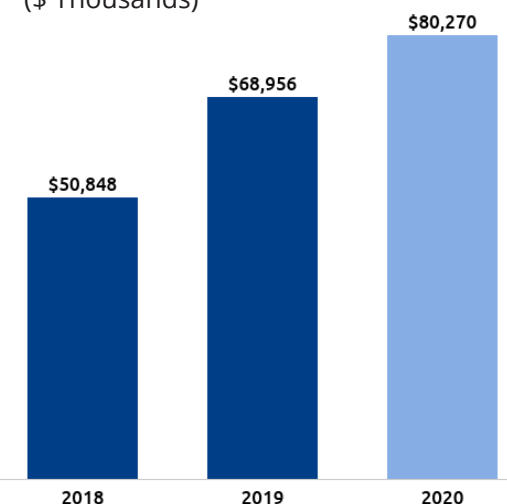
Dispositions Completed During the Year Ended December 31, 2020 (\$ thousands, except where noted)

Purchase Date	GLA	Region	Type	Carrying Value	Equity	Mortgages Discharged
30-Jan-20	19,282	Ontario	Retail	\$3,250	\$3,250	\$-
30-Jun-20	21,802	Ontario	Retail	5,750	2,280	3,470
19-Aug-20	16,839	Western Canada	Retail	6,285	2,344	3,941
10-Nov-20	16,986	Western Canada	Retail	6,500	3,060	3,440
Total	74,909			\$21,785	\$10,934	\$10,851

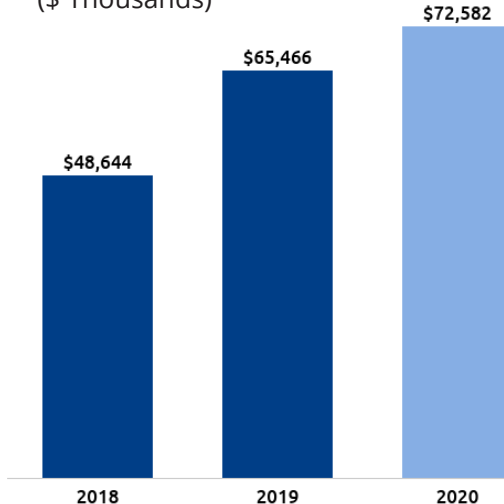
2020 Operating Highlights

Operating Results (\$ thousands, except where noted)	2020	%*	2019	%*
Property revenues				
Minimum rent	\$80,270	70.1%	\$68,956	69.3%
Cost recoveries	34,236	29.9%	30,496	30.7%
Total property revenues	\$114,506	100.0%	\$99,452	100%
Direct property expenses				
Realty taxes	24,637	21.5%	21,517	21.6%
Other direct property costs	13,203	11.5%	8,781	8.8%
Utilities	1,399	1.2%	1,294	1.3%
Management fees	2,685	2.3%	2,394	2.4%
Total direct property expenses	\$41,924	36.6%	\$33,986	34.2%
Net operating income ("NOI")	\$72,582	63.4%	\$65,466	65.8%
*As a percentage of total property revenues				
Other operational metrics				
Total occupancy %		96.0%		97.8%
In place base rent (per sq.ft)		\$17.43		\$17.73

MINIMUM RENT (\$ Thousands)



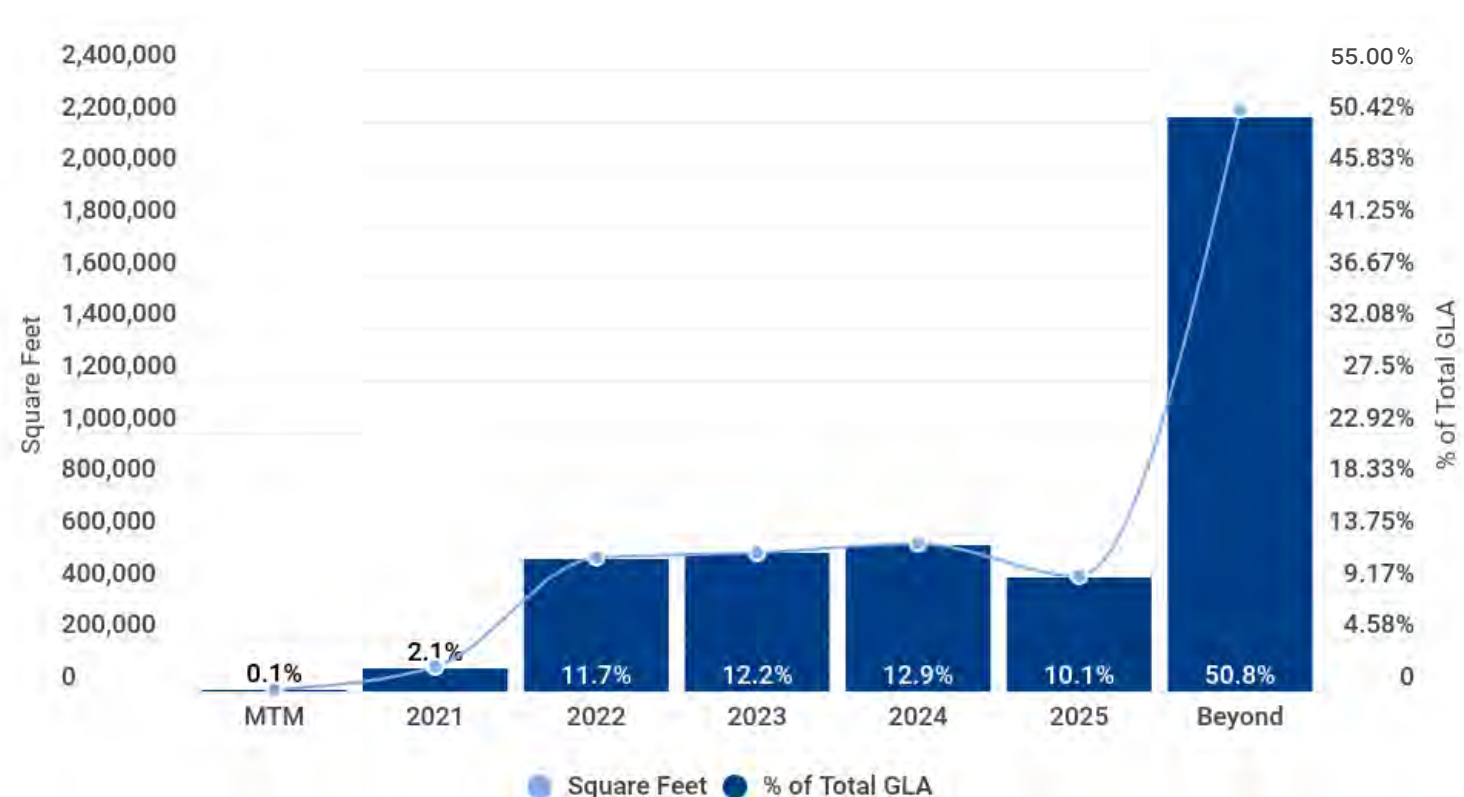
NET OPERATING INCOME (\$ Thousands)



Regional Highlights (\$ thousands, except where noted)	2020		2019		Increase (Decrease)		
	NOI	NOI Margin	NOI	NOI Margin	Revenue Change	Expense Change	NOI Change
Ontario	\$49,910	62.4%	\$50,926	77.8%	3.7%	1.1%	-2.2%
Quebec	11,132	62.0%	7,580	11.6%	47.0%	36.6%	49.2%
Western Canada	11,540	69.6%	6,960	10.6%	64.2%	53.7%	65.8%
Total	\$72,582	63.4%	\$65,466	65.8%	15.2%	10.9%	10.9%

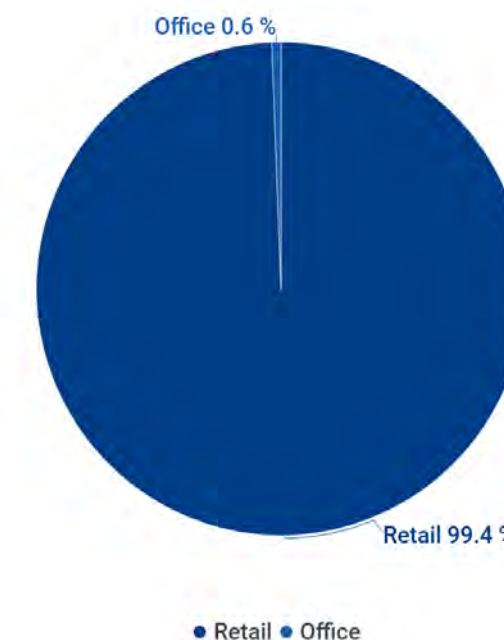
Occupancy/Vacancy Schedule

At the close of 2020, the portfolio had 183,422 square feet of vacant space, of which 57,974 square feet is committed for future occupancy. With respect to future expiries, Management has already renewed or leased 258,241 square feet. The following bar graph shows the percentage of lease expiries over the next 5 years and beyond, 50.8% of maturities are over 5 years. Over the course of 2021, Management plans to commence early renewal discussions with larger tenants to proactively manage the expiries occurring in the next 5 years.



Leasing and Tenant Profile

The REIT's tenant profile consists of a diversified base of quality tenants. At December 31, 2020, with 686 tenants, risk exposure to any single tenant was 14.9%. The following chart shows the tenant mix for the Properties on the basis of the percentage of base rent.



Funds From Operations

FFO is a measure of operating performance based on the funds generated by the business before reinvestment or provision for other capital needs. This non-IFRS measure is a commonly used performance measure for assessing real estate operations. However, it does not have a standardized industry definition; therefore, it may not be relied upon as a comparable indicator to other REITs that use a similar term.

Adjusted Funds From Operations

Management believes that AFFO is an important measure of the REIT's economic performance and is indicative of the ability to pay distributions. This non-IFRS measure is a commonly used performance measure for assessing real estate performance. However, it does not have a standardized industry definition; therefore, it may not be relied upon as a comparable indicator to other REITs that use a similar term.

Payout Ratios

Payout ratios compare total and net distributions declared to these non-IFRS measures. Management considers these ratios to also be important measures of the sustainability of distributions.

A reconciliation of net income to FFO and AFFO is as follows:

FFO & AFFO Payout Ratios (\$ thousands, except where noted)	2020	2019
Profit & loss		
Property revenues	\$114,506	\$99,452
Operating expenses	(41,924)	(33,986)
Net operating income ("NOI")	\$72,582	\$65,466
Finance costs	(33,265)	(28,801)
REIT & other expenses	(5,242)	(3,871)
Interest income	15	51
Loss on deposit	(3,460)	-
Fair value (loss) gain	(3,084)	12,899
Net income	\$27,546	\$45,744
Non-cash add-backs:		
LP distributions included in finance costs	\$4,644	\$3,727
Loss on deposit	\$3,460	-
Fair value (loss) gain	3,084	(12,899)
Amortization of leasing costs	156	130
Amortization of tenant inducement	472	497
Funds from operations ("FFO")	\$39,362	\$37,199
AFFO adjustments:		
Deferred maintenance	\$(312)	\$(661)
Other capital expenditures	(392)	(3,340)
Amortization of tenant inducement	(472)	(497)
Amortization of leasing costs	(156)	(130)
Amortization of straight-line rents	(2,812)	(775)
Adjusted funds from operations ("AFFO")	\$35,218	\$31,796
Weighted average REIT units and LP units outstanding	34,440,800	30,888,582
Total distributions declared to REIT and LP unitholders	\$35,031	\$30,574

(table continued on next page)

	2020	2019
Less: General Partner sharing distributions	\$(887)	\$-
Total distributions declared to REIT and LP Unitholders	\$34,144	\$30,574
FFO per unit (weighted average)	\$1.14	\$1.20
AFFO per unit (weighted average)	\$1.02	\$1.03
Distributions per unit	\$0.996	\$0.996
FFO payout ratio	87.1%	82.7%
AFFO payout ratio	97.4%	96.8%

Distributions to Unitholders

During 2020, Skyline Retail REIT paid monthly distributions to unitholders of \$0.083 per Unit, or \$0.996 per Unit on an annual basis. As at December 31, 2020, approximately 38.7% of the REIT Units were enrolled in the Distribution Reinvestment Plan. Distributions made to REIT and LP Unitholders during 2020 amounted to \$34.1 million, of which \$13.2 million was retained through the DRIP.

In order to maintain a consistent cycle of monthly distributions, the REIT may, from time to time, use proceeds from dispositions and refinancings as well as funds from the operating line of credit. It is Management's long-term objective to continually reduce its reliance on disposition proceeds and to eliminate its reliance on refinancing proceeds for supplementing distribution cash flows.

Distribution Sources (\$ thousands, except where noted)	2020	2019
Total distributions declared	\$35,031	\$30,574
Funded by:		
Income	100.00%	100.00%
Building dispositions	-	-
Refinance proceeds	-	-

Investment Properties

Since the adoption of IFRS reporting, this method of reporting impacts the consolidated financial statements of Skyline Retail REIT and its subsidiary most significantly in the areas of Investment Properties and Amortization.

Under IFRS, Management considers its properties to be Investment Properties under International Accounting Standard 40 Investment Property ("IAS-40"). Investment Properties are properties held to earn rental income or for capital appreciation, or both. Management has elected the Fair Market Model to measure its investment properties on the balance sheet and record any unrealized gain (or loss) on the income statement.

The following is Management's approach to the Fair Market Value of the portfolio's investment properties:

- Group the Portfolio into segments that identify geographic locations as well to group the portfolio by property characteristics. This will allow Management to apply the same metrics to similar properties.

- Engage third party market appraisals for a portion of its Portfolio which comprises at least 20% of the number of properties, excluding acquisitions during the year, which makes up at least 25% of the gross book value of the portfolio. The balance of the properties not externally appraised will undergo an internal valuation which will be verified by a comparative appraisal and audited by RLB LLP (the Retail REIT's auditor).
- Properties must be appraised by a third party at least once every five years.
- Properties will not be appraised by a third party within 12 months of acquisition (unless it is necessary for mortgage financing).

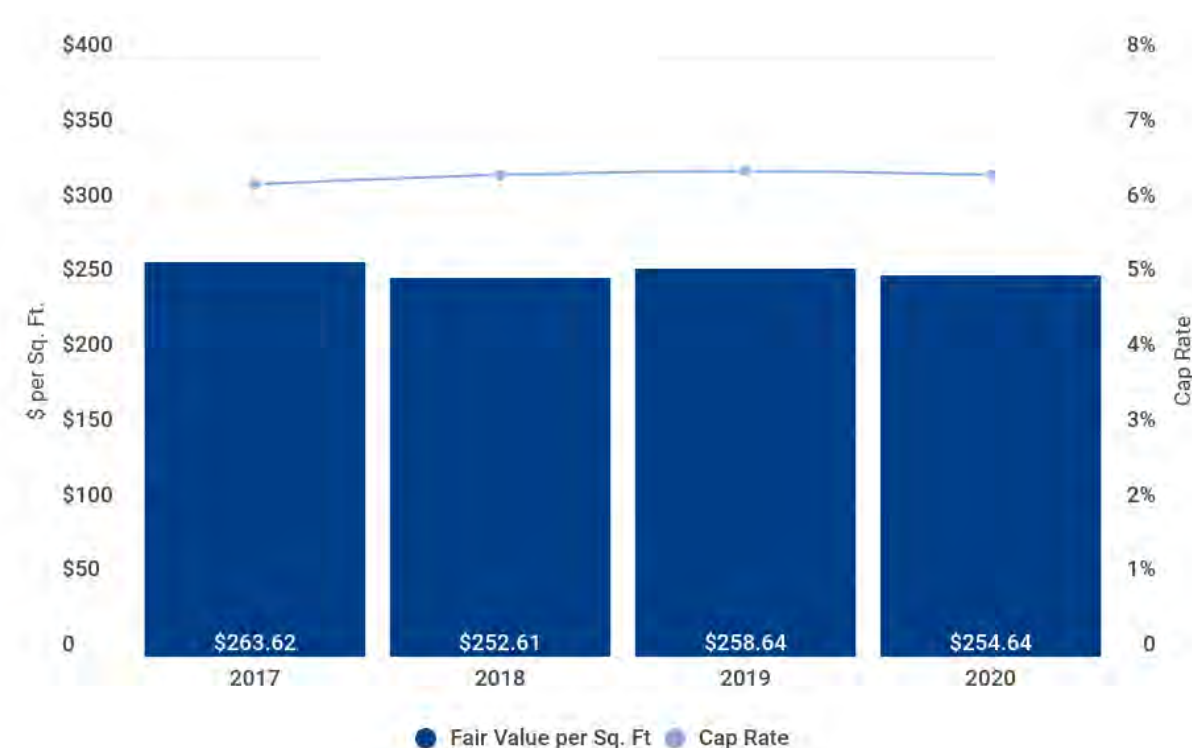
2020 saw the fair value of investment properties increase from \$1.1 billion to \$1.2 billion:

Fair Value of Investment Properties (under IFRS 13) (\$ thousands, except where noted)	2020	2019
Balance, beginning of year	\$1,107,360	\$971,755
Acquisitions through purchase of assets	81,412	111,666
Additions through capital expenditures on existing investment properties	7,297	10,365
Disposals through sale of investment properties	(17,991)	-
Amortization of leasing costs and straight-line rents	2,691	672
Investment properties held for sale	(6,250)	(3,250)
Fair value adjustment on investment properties	(3,084)	16,152
Balance, end of year	\$1,171,435	\$1,107,360

The following table and graph summarize the REIT's growth in asset value on a trending basis over the past four years, along with the impact that NOI growth and the capitalization rate ("CAP Rate") movement has had on that value.

Trending Fair Value Details (\$ thousands, except where noted)	2020	2019	2018	2017
Fair value of investment properties	\$1,171,435	\$1,107,360	\$971,755	\$673,750
Total rentable square footage at year end	4,600,302	4,281,547	3,846,900	2,555,765
Fair value per square foot	\$254.64	\$258.64	\$252.61	\$263.62
Increase (decrease) in fair value per square foot (%)	(1.54%)	2.39%	(4.18%)	7.56%
Weighted average capitalization rate	6.44%	6.49%	6.43%	6.30%
Increase (decrease) in cap rate (year-over-year) (%)	(0.77%)	0.93%	2.06%	0.16%
Net operating income ("NOI")	\$72,582	\$65,466	\$48,644	\$32,679
Increase in NOI (year-over-year) (%)	10.87%	34.58%	48.85%	28.48%
NOI (% of revenue)	63.39%	65.83%	66.91%	68.16%

Trending Fair Value per Sq. Ft.



Capital Expenditures

During 2020, Skyline Retail REIT acquired 368,260 rentable square feet of retail space through the acquisition of 6 properties for a total investment of \$81.4 million.

Skyline Retail REIT is purchasing quality, well-tenanted income producing retail properties on an accretive basis. Skyline continues to increase the value of these assets by actively managing the tenant mix, and by investing in select capital expenditure initiatives and other programs to improve the overall quality and value of the properties.

In doing so, high overall occupancy rates shall be maintained, which also enhances income producing potential and superior tenant experiences across the portfolio.

During the year, Management invested \$7.3 million in structural improvements, common area improvements, and utility efficiency programs throughout the portfolio. These capital initiatives are completed with the intention of increasing revenues, reducing expenses, maintaining occupancy levels, and increasing overall tenant satisfaction.

Management is committed to the ongoing future maintenance and enhancement of the portfolio.

Capital Structure

'Capital' is defined as the aggregate of debt and Unitholders' equity. Management's objectives with respect to Capital is to maintain its ongoing ability to fund its distributions to Unitholders, to meet its repayment obligations under mortgages and other credit facilities, and to ensure there are sufficient funds available to meet the capital requirements of the portfolio.

Skyline Retail REIT's Declaration of Trust permits the maximum amount of total debt to 70% of the gross book value of the REIT's assets. Despite the REIT reporting under IFRS methods, Management continues to evaluate LTV ratios on both a market value basis and a traditional historical cost basis, whereby historical cost is defined as the acquisition cost of the properties plus the capital improvements expended thereon.

The total Capital of Skyline Retail REIT as at December 31, 2020 is summarized in the following chart.

Mortgage Summary (\$ thousands, except where noted)	2020	2019
Mortgages payable	\$730,370	\$696,863
Line of credit	-	8,505
Total Debt	730,370	705,368
Unitholders' equity	390,846	351,365
Class B and C LP units	50,553	51,483
Total Capital	\$1,171,769	\$1,108,216
Mortgage debt to historical cost	62.84%	63.76%
Mortgage debt to fair value	62.35%	62.93%
Total debt to historical cost (including convertible debentures)	62.84%	64.54%
Total debt to fair value (including convertible debentures)	62.35%	63.70%
Weighted average mortgage interest rate	3.79%	3.89%
Weighted average mortgage term to maturity	5.07 yrs	5.77 yrs

Mortgages Payable (\$ thousands, except where noted)	Future minimum principal payments	% of total mortgages
2021	\$61,414	8.4%
2022	104,665	14.3%
2023	127,210	17.3%
2024	63,038	8.6%
2025	59,894	8.2%
Thereafter	317,943	43.3%
Total Mortgages Payable	\$734,164	100.0%

Investment Summary

During 2020, Units of Skyline Retail REIT were issued under the accredited investor exemption, and under one Confidential Offering Memorandum dated April 2021. During the year, the REIT received net proceeds of \$42.9 million through new REIT investments and DRIP enrolment, net of all redemptions.

REIT Unitholders - Investment Activity (\$ thousands, except where noted)	2020		2019	
	Number of Units	Amount (\$)	Number of Units	Amount (\$)
REIT units outstanding, beginning of year	28,675,082	\$344,179	25,941,758	\$308,540
Proceeds from REIT units issued	4,318,204	58,296	4,537,496	58,641
Exchange of LP units	68,925	930	536,577	6,799
Units issued through DRIP	978,682	13,212	939,087	12,086
Units issued through debenture conversion	-	-	-	-
Redemptions - REIT units	(2,119,498)	(28,611)	(2,743,259)	(35,088)
Redemptions - REIT units (exchanged LP units)	(68,925)	(930)	(536,577)	(6,799)
REIT units outstanding, end of year	31,852,470	\$387,076	28,675,082	\$347,948
Weighted average REIT units outstanding	30,705,185		27,152,967	
Number of new investors ⁽¹⁾		228		155
Number of repeat investors ⁽²⁾		295		194
Number of redemptions		106		74
New investment average (\$)		\$106		\$132
Re-investment average (\$)		109		209
Redemption average (\$)		(327)		(474)

⁽¹⁾ Excluding EUPP - Employee Unit Purchase Plan

⁽²⁾ Excluding DRIP - Distribution Reinvestment Plan

(table continued on next page)

LP Unitholders - Investment Activity (\$ thousands, except where noted)	2020		2019	
	Number of Units	Amount (\$)	Number of Units	Amount (\$)
LP units outstanding, beginning of year	3,813,553	\$51,483	4,054,477	\$51,289
Proceeds from LP units issued	-	-	295,653	3,769
Units issued through DRIP	-	-	-	-
Redemptions - LP units (exchanged to REIT units)	(68,925)	(930)	(536,577)	-6,799
Change in fair value	-	-	-	3,224
LP units outstanding, end of year	3,744,628	\$50,553	3,813,553	\$51,483
Weighted average LP units outstanding	3,735,615		3,735,615	
Number of redemptions		3		4
Redemption average (\$)		(155)		(1,699)

Unitholder Taxation

For taxable Canadian residents, Unitholder distributions are treated as follows for tax purposes:

	2020
Other Income	---
Capital Gains	---
Return of Capital	100%
TOTAL	100%

Related Party Transactions

The Executive Officers of Skyline Retail REIT do not receive direct salary compensation from the REIT. Rather, Skyline Retail Real Estate GP Inc., as General Partner of the Trust, has a 20% deferred interest in the properties of the Trust's subsidiary ("GP Sharing"). Additionally, the executive officers receive compensation from the management companies to the REIT and Limited Partnership. ("Management Services").

GP Sharing

Distributions under the GP Sharing commence once the equivalent of the total investors' equity has been effectively distributed on a property by property basis. Once triggered, any future cash-flows are shared at a ratio of 20% to the GP: 80% to the LP (which indirectly means its investors). In addition, on any disposition, the GP is entitled to 20% of the equity growth of the property net of any outstanding amounts owing to investors. The GP Sharing calculation is done on a per property basis, which incents the Management to ensure that each property is performing optimally.

GP Sharing (\$ thousands, except where noted)	2020	2019
General Partner sharing on income	\$-	\$-
General Partner sharing on dispositions	887	-
Total General Partner sharing on distributions	\$887	\$-

Management Services

Fees paid during the past two years are as follows:

Management Fees (\$ thousands, except where noted)	2020	2019
Property management fees	\$2,685	\$2,394
Asset management fees	2,780	1,951
Wealth management fees	1,544	1,316
Underwriting management fees	284	659
Lease documentation fees	54	76
Total Management Fees	\$7,347	\$6,396

The Property Management Agreement provides for the payment of an annual property management fee to the Property Manager during the term in an amount up to 3.5% of the base rental income of the properties, which will be calculated and payable monthly. Under the Property Management Agreement, the Property Manager will be responsible for employment expenses of its personnel, rent and other office expenses, and miscellaneous administrative expenses relating to its functions under the Property Management Agreement.

The Asset Management Agreement provides for the payment of an annual asset management fee to the Asset Manager during the term in an amount equal to 2% of the adjusted gross revenues of the properties, which will be calculated and payable monthly. Under the Asset Management Agreement, the Asset Manager is responsible for employment expenses of its personnel, rent and other office expenses of the Asset Manager, and the expenses of the non-Independent Trustees and officers of Skyline Retail REIT who are directors, officers, or employees of the Asset Manager or of an affiliate of the Asset Manager (except expenses incurred while attending meetings of the Board of Trustees).

The Wealth Management Agreement provides for the payment of a wealth management fee, payable monthly, equal to 1/12 of 0.3% of Skyline Apartment REIT's equity under management (calculated as the product of the outstanding REIT Units multiplied by the then-market value of one REIT Unit). The Wealth Manager will also be entitled to an equity raise fee equal to a maximum of 1.0% on the capital raised in offerings of REIT Units, subject to adjustment. Under the Wealth Management Agreement, the Wealth Manager is responsible for employment expenses of its personnel, rent, and other office expenses of the Wealth Manager in connection with providing services to Skyline Apartment REIT under the Wealth Management Agreement.

There is an underwriting services arrangement with Skyline Mortgage Financing Inc. (the "Underwriting Manager") Pursuant to such arrangement, the Underwriting Manager provides consulting services to Skyline Retail REIT, Skyline Retail Real Estate LP and its Subsidiaries to assist them in obtaining mortgage financing for the properties upon terms and at rates that are commercially competitive.

Skyline Retail Real Estate LP pays the Underwriting Manager the following fees for providing these consulting services 1) for assumptions of mortgages on acquisitions: \$5,000 and 2) for all other mortgages: 50 bps on the mortgage principal. Under the terms of the arrangement, the Underwriting Manager is responsible for employment expenses of its personnel, rent, and other office expenses of the Underwriting Manager incurred in connection with providing its consulting services.

Risks And Uncertainties

Skyline Retail REIT must adhere to specific operating and investment guidelines as set out in the Declaration of Trust. These guidelines are established to limit to the best extent possible the risks and uncertainties that exist.

COVID-19 Coronavirus Pandemic

The COVID-19 coronavirus pandemic may adversely affect trade and local, national, or global economies, and could result in a general or acute decline in economic activity in the markets in which Skyline Retail REIT operates.

While the vast majority of Skyline Retail REIT's income is derived from large national, stable retailers offering essential services (grocery, drugstores, financial institutions, drive-thru, and take out restaurants), smaller independent tenants, especially restaurateurs, have been impacted significantly by government closure mandates, which may impact the ability of some tenants to pay rent. The failure of Skyline Retail REIT's tenants to meet their rental payments could have a material and adverse effect on Skyline Retail REIT.

In some cases, the REIT has entered into deferral arrangements with vulnerable tenants to permit them to weather the closure and re-open strong. While the REIT enjoys a high occupancy, productivity on existing vacancy within the portfolio has been low owing to tenants re-focusing their business internally.

Additionally, fluctuation in interest rates or other financial market volatility may adversely affect Skyline Retail REIT's ability to refinance existing indebtedness on its maturity or on terms that are as favourable as the terms of existing indebtedness, which may impact negatively on Skyline Retail REIT's performance, or may adversely affect the ability of Skyline Retail REIT to complete acquisitions on financially desirable terms.

The extent to which COVID-19 impacts Skyline Retail REIT will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of COVID-19 and actions taken to contain COVID-19 or its impact, among others. If the outbreak of COVID-19 and related developments lead to a prolonged or significant impact on global, national, or local markets or economic growth, Skyline Retail REIT's cash flows, financial condition or results of operations, its ability to raise additional financing and its ability to make cash distributions to Unitholders may be materially and adversely affected. Further, the COVID-19 coronavirus pandemic may cause disruptions to Skyline Retail REIT's business and operational plans. These disruptions may severely impact Skyline Retail REIT's ability to carry out its business plans for 2021 in accordance with the Use of Available Funds section above.

Real Property Ownership

All real property investments are subject to elements of risk. Such investments are affected by general economic conditions, local real estate markets, demand for retail premises, competition from other retail premises, and various other factors.

Certain significant expenditures, including property taxes, capital repair and replacement costs, maintenance costs, mortgage payments, insurance costs and related charges must be made throughout the period of ownership of real property regardless of whether the property is producing any income. If Skyline Retail REIT is unable to meet mortgage payments on any property, losses could be sustained as a result of the mortgagee's exercise of its rights of foreclosure or sale.

Real property investments tend to be relatively illiquid, with the degree of liquidity generally fluctuating in relation to demand for and the perceived desirability of such investments. Such illiquidity may tend to limit Skyline Retail REIT's ability to vary its portfolio promptly in response to changing economic or investment conditions. If Skyline Retail REIT were required to liquidate its real property investments, the proceeds to Skyline Retail REIT might be significantly less than the aggregate value of its properties on a going concern basis.

Skyline Retail REIT will be subject to the risks associated with debt financing, including the risk that existing mortgage indebtedness secured by the Properties will not be able to be refinanced or that the terms of such refinancing will not be as favourable as the terms of existing indebtedness.

Tenant Terminations and Financial Stability

Skyline Retail REIT's Distributable Income would be adversely affected if a significant number of tenants were to become unable to meet their obligations under their leases or if a significant amount of available space in the Existing Properties and any additional properties in which Skyline Retail REIT acquires an interest were not able to be leased on economically favourable lease terms. Upon the expiry of any lease, there can be no assurance that the lease will be renewed or the tenant replaced. The terms of any subsequent lease may be less favourable to Skyline Retail REIT than the existing lease. In the event of default by a tenant, delays or limitations in enforcing rights as lessor may be experienced, and substantial costs in protecting Skyline Retail REIT's investment may be incurred. Furthermore, at any time, a tenant of any of Skyline Retail REIT's properties may seek the protection of bankruptcy, insolvency or similar laws that could result in the rejection and termination of such tenant's lease and thereby cause a reduction in the cash flow available to Skyline Retail REIT. The ability to rent unleased space in the properties in which Skyline Retail REIT will have an interest will be affected by many factors. Costs may be incurred in making improvements or repairs to property required by a new tenant. The failure to rent unleased space on a timely basis or at all would likely have an adverse effect on Skyline Retail REIT's financial condition.

Revenue Producing Properties

The Properties generate income through rental payments made by the tenants thereof. Upon the expiry of any lease, there can be no assurance that such lease will be renewed or the tenant replaced. The terms of any subsequent lease may be less favourable to Skyline Retail REIT than the existing lease.

Competition for Real Property Investments

Skyline Retail REIT competes for suitable real property investments with individuals, corporations, and institutions (both Canadian and foreign) and other real estate investment trusts which are presently seeking, or which may seek in the future, real property investments similar to those desired by Skyline Retail REIT. A number of these investors may have greater financial resources than those of Skyline Retail REIT, or operate without the investment or operating restrictions of Skyline Retail REIT or according to more flexible conditions. An increase in the availability of investment funds, and an increase in interest in real property investments, may tend to increase competition for real property investments, thereby increasing purchase prices and reducing the yield on them.

Competition for Tenants

The real estate business is competitive. Numerous other developers, managers, and owners of properties compete with Skyline Retail REIT in seeking tenants. The existence of competing developers, managers, and owners and competition for Skyline Retail REIT's tenants could have an adverse effect on Skyline Retail REIT's ability to lease space in its properties and on the rents charged.

Interest Rates

It is anticipated that the market price for the REIT Units at any given time may be affected by the level of interest rates prevailing at that time. A rise in interest rates may have a negative effect on the market price of the REIT Units. Changes in interest rates may also have effects on vacancy rates, rent levels, refurbishing costs, and other factors affecting Skyline Retail REIT's business and profitability.

General Economic Conditions

Skyline Retail REIT is affected by general economic conditions, local real estate markets, competition from other available rental premises, including new developments, and various other factors. The existence of competing developers, managers and owners and competition for Skyline Retail REIT's tenants could have an adverse effect on Skyline Retail REIT's ability to lease space in its properties and on the rents charged, increased leasing and marketing costs and increased refurbishing costs necessary to lease and release space, all of which could adversely affect Skyline Retail REIT's revenues and, consequently, its ability to meet its obligations. In addition, any increase in the supply of available space in the markets in which Skyline Retail REIT operates or may operate could have an adverse effect on Skyline Retail REIT.

General Uninsured Losses

Skyline Retail REIT carries comprehensive general liability, fire, flood, extended coverage, rental loss, and pollution insurance with policy specifications, limits and deductibles customarily carried for similar properties. There are, however, certain types of risks (generally of a catastrophic nature such as from wars), which are either uninsurable or not insurable on an economically viable basis. Skyline Retail REIT has insurance for earthquake risks, subject to certain policy limits, deductibles and self-insurance arrangements, and will continue to carry such insurance if economical to do so. Should an uninsured or underinsured loss occur, Skyline Retail REIT could lose its investment in, and anticipated profits and cash flows from, one or more of its Properties, but Skyline Retail REIT would continue to be obligated to repay any recourse mortgage indebtedness on such Properties.

Availability of Cash Flow

Distributable income may exceed actual cash available to Skyline Retail REIT from time to time because of items such as principal repayments of debt, tenant inducements, leasing commissions and capital expenditures, if any. Skyline Retail REIT may be required to use part of its debt capacity or reduce distributions in order to accommodate such items.

Access to Capital

The real estate industry is highly capital intensive. Skyline Retail REIT will require access to capital to maintain its properties, as well as to fund its growth strategy and significant capital expenditures from time to time. There is no assurance that capital will be available when needed or on favourable terms.

Environmental and Climate Change Risk

Environmental and ecological legislation and policies have become increasingly important, and generally restrictive, in recent years. Under various laws, Skyline Retail REIT could become liable for the costs of removal or remediation of certain hazardous or toxic substances released on or in its properties or disposed of at other locations. The failure to remove or remediate such substances, if any, may adversely affect an owner's ability to sell such real estate or to borrow using such real estate as collateral, and could potentially also result in claims against the owner by private plaintiffs. Environmental laws and regulations may change, and Skyline Retail REIT may become subject to more stringent environmental laws and regulations in the future. Compliance with more stringent environmental laws and regulations could have an adverse effect on Skyline Retail REIT's business, financial condition or results of operation. It is the Asset Manager's policy that where a property is purchased and new financing is obtained, Phase I Environmental Assessments are performed by an independent and experienced environmental consultant. In the case of mortgage assumption, the vendor will be asked to provide a satisfactory Phase I and/or Phase II Environmental Assessment that the Asset Manager will rely upon and/or determine whether an update is necessary. Skyline Retail REIT is also not aware of any pending or threatened investigations or actions by environmental regulatory authorities in connection with any of the Properties or any pending or threatened claims relating to environmental conditions at the Properties.

Natural disasters and severe weather such as floods, blizzards, and rising temperatures may result in damage to the Properties. The extent of Skyline Retail REIT's casualty losses and loss in operating income in connection with such events is a function of the severity of the event and the total amount of exposure in the affected area. Skyline Retail REIT is also exposed to risks associated with inclement winter weather, including increased need for maintenance and repair of Skyline Retail REIT's buildings. In addition, climate change, to the extent it causes changes in weather patterns, could have effects on Skyline Retail REIT's business by increasing the cost of property insurance, and/or energy at the Properties. As a result, the consequences of natural disasters, severe weather, and climate change could increase the Skyline Retail REIT's costs and reduce Skyline Retail REIT's cash flow.

Unitholder Liability

Because of uncertainties in the law relating to investment trusts, there is a risk, which is considered by counsel to be remote in the circumstance, that a REIT Unitholder could be held personally liable for obligations of Skyline Retail REIT (to the extent that claims are not satisfied by Skyline Retail REIT) in respect of contracts which Skyline Retail REIT enters into and for certain liabilities arising other than out of contract including claims in tort, claims for taxes and possibly certain other statutory liabilities. The Trustees intend to cause Skyline Retail REIT's operations to be conducted in such a way as to minimize any such risk including by obtaining appropriate insurance and, where feasible, attempting to have every material written contract or commitment of Skyline Retail REIT contain an express disavowal of liability against Unitholders.

Dependence on Key Personnel

The management of Skyline Retail REIT depends on the services of certain key personnel. The termination of any of these key personnel could have a material adverse effect on Skyline Retail REIT.

Potential Conflicts of Interest

Skyline Retail REIT may be subject to various conflicts of interest because of the fact that the Trustees and senior officers of Skyline Retail REIT and the senior officers of the Managers are engaged in a wide range of real estate and other business activities. Skyline Retail REIT may become involved in transactions, which conflict with the interests of the foregoing.

The Trustees may, from time to time, deal with persons, firms, institutions or corporations with which Skyline Retail REIT may be dealing, or which may be seeking investments similar to those desired by Skyline Retail REIT. The interests of these persons could conflict with those of Skyline Retail REIT. In addition, from time to time, these persons may be competing with Skyline Retail REIT for available investment opportunities.

The Skyline Retail REIT Declaration of Trust contains "conflicts of interest" provisions requiring Trustees to disclose material interests in material contracts and transactions and to refrain from voting thereon.

Tax Related Risks

There can be no assurance that income tax laws and the treatment of mutual fund trusts will not be changed in a manner which adversely affects Skyline Retail REIT or the Unitholders.

In addition, REIT Unitholders may become subject to provincial taxes, such as Ontario Land Transfer Tax, in respect of their REIT Units.

If Skyline Retail REIT fails or ceases to qualify as a mutual fund trust for purposes of the Tax Act, the tax consequences described under Item 6 "Income Tax Consequences and RRSP Eligibility" would in some respects be materially and adversely different. Such adverse differences would include that if Skyline Retail REIT did not qualify as a mutual fund trust throughout a taxation year, it would be subject to a special tax under Part XII.2 of the Tax Act for such taxation year to the extent that its designated income (which includes income from real property) is distributed to a designated beneficiary (which includes non-resident persons and certain tax-exempt persons).

If investments in Skyline Retail REIT become publicly listed or traded, there can be no assurances that Skyline Retail REIT will not be subject to the SIFT Rules, as described under "Income Tax Consequences and RRSP Eligibility – SIFT Rules", at that time.

Skyline Retail REIT or its subsidiaries may be reassessed for taxes from time to time. Such reassessments together with associated interest and penalties could adversely affect Skyline Retail REIT.

Since the net income of Skyline Retail REIT will be distributed on a monthly basis, a purchaser of a REIT Unit may become taxable on a portion of the net income of Skyline Retail REIT accrued or realized by Skyline Retail REIT in a month before the time the REIT Unit was purchased but which was not paid or made payable to Unitholders until the end of the month and after the time the REIT Unit was purchased. A similar result may apply on an annual basis in respect of a portion of capital gains accrued or realized in a year before the time the REIT Unit was purchased, but which is paid or made payable to Unitholders at year-end and after the time the REIT Unit was purchased.

The LRE Rules could potentially apply to Skyline Retail REIT if a person (or group of persons) was to acquire more than 50% of the fair market value of the REIT Units, with the consequences described under Item 6 "Income Tax Consequences and RRSP Eligibility – Taxation of Skyline Retail REIT".

Dilution

The number of REIT Units that Skyline Retail REIT is authorized to issue is unlimited. The Skyline Retail REIT Trustees have the discretion to issue additional REIT Units in other circumstances, pursuant to Skyline Retail REIT's various incentive plans. Any issuance of additional REIT Units may have a dilutive effect on the holders of REIT Units.

Liquidity

An investment in REIT Units is an illiquid investment. There is currently no market through which REIT Units may be sold and redemptions are subject to restrictions imposed in the Declaration of Trust and applicable securities regulation. Skyline Retail REIT is not a “reporting issuer” in any jurisdiction, and a prospectus has not qualified the issuance of REIT Units. Accordingly, investors will be unable to sell their REIT Units, subject to some limited exceptions. See Item 10 – Resale Restrictions. Consequently, holders of REIT Units may not be able to liquidate their investment in a timely manner.

Restrictions on Potential Growth and Reliance on Credit Facilities

The payout by Skyline Retail REIT of a substantial part of its operating cash flow could adversely affect Skyline Retail REIT’s ability to grow unless it can obtain additional financing. Such financing may not be available, or renewable, on attractive terms or at all. In addition, if current credit facilities were to be cancelled or could not be renewed at maturity on similar terms, Skyline Retail REIT could be materially and adversely affected.

Financing

Skyline Retail REIT is subject to the risks associated with debt financing, including the risk that Skyline Retail REIT may be unable to make interest or principal payments or meet loan covenants, the risk that defaults under a loan could result in cross defaults or other lender rights or remedies under other loans, and the risk that existing indebtedness may not be able to be refinanced or that the terms of such refinancing may not be as favourable as the terms of existing indebtedness. A portion of the Acquisition and Operating Facility is at floating interest rates, and accordingly, changes in short-term borrowing will affect Skyline Retail REIT’s costs of borrowing.

Nature of REIT Units

The REIT Units are not the same as shares of a corporation. As a result, the Unitholders will not have the statutory rights and remedies normally associated with share ownership, such as the right to bring “oppression” or “derivative” actions.

The REIT Units are not “deposits” within the meaning of the Canada Deposit Insurance Corporation Act and are not insured under the provisions of that act or any other legislation. Furthermore, Skyline Retail REIT is not a trust company and, accordingly, it is not registered under any trust and loan company legislation as it does not carry on or intend to carry on the business of a trust company.

Unexpected Costs or Liabilities Related to Acquisitions

A risk associated with acquisitions is that there may be an undisclosed or unknown liability concerning the acquired property, and Skyline Retail REIT may not be indemnified for some or all of these liabilities. Following an acquisition, Skyline Retail REIT may discover that it has acquired undisclosed liabilities, which may be material. The due diligence procedures performed by the Asset Manager are designed to address this risk. The Asset Manager performs what it believes to be an appropriate level of investigation in connection with the acquisition of properties by Skyline Retail REIT and seeks through contract to ensure that risks lie with the appropriate party.

Cybersecurity Risk

The efficient operation of Skyline Retail REIT’s business is dependent on computer hardware and software systems. Information systems are vulnerable to cybersecurity incidents. A cybersecurity incident is considered to be any material adverse event that threatens the confidentiality, integrity or availability of Skyline Retail REIT’s information resources. A cybersecurity incident is an intentional attack or an unintentional event including, but not limited to, malicious software, attempts to gain unauthorized access to data or information systems, and other electronic security breaches that could lead to disruptions in critical systems, unauthorized release of confidential or otherwise protected information and corruption of data. Skyline Retail REIT’s primary risks that could directly result from the occurrence of a cyber incident include operational interruption, damage to its reputation, damage to its business relationships with tenants, the disclosure of confidential information including personally identifiable information, potential liability to third parties, loss of revenue, additional regulatory scrutiny and fines, as well as litigation and other costs and expenses. Skyline Retail REIT has cybersecurity insurance in place to mitigate cybersecurity risk. These measures, as well as its increased awareness of a risk of a cyber incident, do not guarantee that its financial results will not be negatively impacted by such an incident.

Subsequent Events

Subsequent to year end, Skyline Retail REIT acquired one property in Abbotsford, British Columbia at a cost of \$31,400. The property was partially financed with a mortgage of \$21,980, with a fixed interest rate of 2.71% and maturing in 2028. There is a deposit of \$150 on the property at year end.

Subsequent to year end, the following investment activity occurred:

REIT Unitholders - 2021 Investment Activity (to date) (\$ thousands, except where noted)	Number of Units	Amount (\$)
REIT units outstanding, January 1, 2021	31,852,470	\$387,076
Proceeds from REIT units issued	3,476,901	46,439
Exchange of LP units	2,433,074	32,846
Units issued through DRIP	328,918	4,440
Redemptions - REIT units	(334,504)	(4,516)
Redemptions - REIT units (exchanged LP units)	(2,433,074)	(32,846)
REIT units outstanding, April 30, 2021	35,323,785	\$433,439
Weighted average REIT units outstanding	32,188,969	

LP Unitholders - 2021 Investment Activity (to date) (\$ thousands, except where noted)	Number of Units	Amount (\$)
LP units outstanding, January 1, 2021	3,744,628	\$50,553
Proceeds from LP Units issued	-	-
Units issued through DRIP	-	-
Redemptions - LP Units	(2,433,074)	(32,846)
Change in fair value	-	-
LP units outstanding, April 30, 2021	1,311,554	\$17,707
Weighted average LP units outstanding	3,231,392	

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
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YEAR ENDED DECEMBER 31, 2020

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INDEPENDENT AUDITOR'S REPORT

To the Unitholders of: Skyline Retail Real Estate Investment Trust

Opinion

We have audited the accompanying consolidated financial statements of Skyline Retail Real Estate Investment Trust, which comprise the consolidated statement of financial position as at December 31, 2020 and December 31, 2019 and the consolidated statements of income and comprehensive income, changes in unitholders' equity and cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of Skyline Retail Real Estate Investment Trust as at December 31, 2020 and December 31, 2019 and the results of its operations and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

Basis of Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of Skyline Retail Real Estate Investment Trust in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing Skyline Retail Real Estate Investment Trust's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate Skyline Retail Real Estate Investment Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Skyline Retail Real Estate Investment Trust's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Skyline Retail Real Estate Investment Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Skyline Retail Real Estate Investment Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Skyline Retail Real Estate Investment Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Guelph, Ontario
March 24, 2021



Chartered Professional Accountants
Licensed Public Accountants

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT DECEMBER 31, 2020
(in thousands of Canadian dollars)

	2020	2019
ASSETS		
Investment properties (note 6)	\$ 1,171,435	\$ 1,107,360
Assets held for sale (note 7)	6,252	3,286
Other assets (note 8)	1,890	2,806
Tenant loans receivable (note 9)	546	892
Accounts receivable (note 16)	1,610	2,058
Cash	<u>7,959</u>	<u>6,264</u>
	<u>\$ 1,189,692</u>	<u>\$ 1,122,666</u>
LIABILITIES AND UNITHOLDERS' EQUITY		
Mortgages payable (notes 10, 16)	\$ 730,370	\$ 696,863
Class B and C Limited Partnership units (note 20)	50,553	51,483
Tenant deposits	5,518	5,162
Liabilities related to assets held for sale (note 7)	3,833	16
Due to related parties (notes 12)	887	0
Accounts payable and accrued liabilities (note 16)	7,685	8,272
Investor deposits	0	1,000
Revolving credit facility (note 16)	<u>0</u>	<u>8,505</u>
	<u>798,846</u>	<u>771,301</u>
Unitholders' equity (page 6)	<u>390,846</u>	<u>351,365</u>
	<u>\$ 1,189,692</u>	<u>\$ 1,122,666</u>

"Jason Castellan" Trustee

"George Schott" Trustee

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
CONSOLIDATED STATEMENT OF CHANGES IN UNITHOLDERS' EQUITY
FOR THE YEAR ENDED DECEMBER 31, 2020
(in thousands of Canadian dollars)

	2020	2019
OPENING BALANCE	\$ 351,365	\$ 297,344
Proceeds from units issued (note 19)	58,296	58,641
Units issued through distribution reinvestment plan (note 19)	13,212	12,086
Issuance costs (note 12)	(575)	(515)
Redemptions (note 19)	(28,611)	(35,088)
Income and comprehensive income for the year	27,546	45,744
Distributions paid	<u>(30,387)</u>	<u>(26,847)</u>
CLOSING BALANCE	<u>\$ 390,846</u>	<u>\$ 351,365</u>

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
CONSOLIDATED STATEMENT OF INCOME AND COMPREHENSIVE INCOME
FOR THE YEAR ENDED DECEMBER 31, 2020
(in thousands of Canadian dollars)

	2020	2019
PROPERTY REVENUES		
Minimum rent	\$ 80,270	\$ 68,956
Cost recoveries from tenants	<u>34,236</u>	<u>30,496</u>
	<u>114,506</u>	<u>99,452</u>
DIRECT PROPERTY EXPENSES		
Property taxes	24,637	21,517
Other direct property costs (note 21)	13,203	8,781
Utilities	1,399	1,294
Property management fees (note 12)	<u>2,685</u>	<u>2,394</u>
	<u>41,924</u>	<u>33,986</u>
NET PROPERTY INCOME	<u>72,582</u>	<u>65,466</u>
OTHER INCOME AND EXPENSES		
Financing costs (note 13)		
Interest paid on debt	28,621	25,074
Distributions paid on partnership units	4,644	3,727
Administrative expenses	864	528
Lease documentation fees (note 12)	54	76
Asset management fees (note 12)	2,780	1,951
Wealth management fees (note 12)	1,544	1,316
Interest earned	<u>(15)</u>	<u>(51)</u>
	<u>38,492</u>	<u>32,621</u>
INCOME BEFORE UNDERNOTED	<u>34,090</u>	<u>32,845</u>
Loss on deposit	(3,460)	0
Fair value (loss) gain (note 14)	<u>(3,084)</u>	<u>12,899</u>
	<u>(6,544)</u>	<u>12,899</u>
INCOME AND COMPREHENSIVE INCOME for the year	<u>\$ 27,546</u>	<u>\$ 45,744</u>

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2020
(in thousands of Canadian dollars)

	2020	2019
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		
Income and comprehensive income for the year	\$ 27,546	\$ 45,744
Items not requiring an outlay of cash:		
Amortization of leasing commission and straight-line rents (note 6)	(2,691)	(672)
Amortization of financing costs (notes 10, 13)	604	540
Financing costs in operations (note 13)	32,661	28,261
Fair value loss (gain) on investment properties (notes 6, 14, 15)	5,035	(12,899)
Fair value gain on disposal of properties (note 14)	(1,951)	0
	<u>61,204</u>	<u>60,974</u>
Changes in non-cash working capital:		
Accounts receivable	482	(986)
Other assets	916	(1,600)
Accounts payable and accrued liabilities	(558)	3,246
Tenant deposits	350	1,015
	<u>62,394</u>	<u>62,649</u>
CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		
Mortgages payable (net repayments and advances) (note 10)	43,989	78,909
Mortgages discarded due to the sale of investment properties (note 10)	(7,292)	0
Advances from related parties (note 12)	887	0
Interest on mortgages payable (note 10)	(27,623)	(24,145)
Distributions paid on partnership units (notes 13, 20)	(4,644)	(3,727)
Interest on debentures (notes 11, 13)	0	(92)
Interest on revolving credit facilities (note 13)	(394)	(297)
Net revolving credit facility (repayments) proceeds (note 16)	(8,505)	6,294
Proceeds from units issued (net of distribution reinvestment plan) (note 19)	58,296	58,641
Investor deposits	(1,000)	1,000
Distributions paid (net of distribution reinvestment plan) (page 6)	(17,175)	(14,761)
Redemptions of units (page 6)	(28,611)	(35,088)
Redemptions of Class B and C Limited Partnership units (note 19)	(930)	(6,799)
Issuance costs (note 12)	(575)	(515)
	<u>6,423</u>	<u>59,420</u>
CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES		
Additions to investment properties (note 6)	(88,709)	(122,031)
Tenant loans receivable	346	50
Proceeds on disposition of assets held for sale	3,250	0
Proceeds on disposition of investment properties (note 6)	17,991	0
	<u>(67,122)</u>	<u>(121,981)</u>
INCREASE IN CASH for the year	1,695	88
CASH, beginning of year	<u>6,264</u>	<u>6,176</u>
CASH, end of year	<u>\$ 7,959</u>	<u>\$ 6,264</u>

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2020
(in thousands of Canadian dollars, except per unit amounts)

1. NATURE OF BUSINESS

Skyline Retail Real Estate Investment Trust ("Skyline Retail REIT") is an unincorporated, open-ended private real estate investment trust established under the laws of the Province of Ontario that was created pursuant to a Declaration of Trust dated October 8, 2013.

Skyline Retail Real Estate Limited Partnership ("RRELP") was created on October 8, 2013 as a limited partnership under the laws of the Province of Ontario. The general partner is Skyline Retail Real Estate GP Inc. and the majority limited partner is Skyline Retail REIT.

As of December 31, 2020, RRELP owned one hundred and thirteen (2019 - one hundred and eleven) retail investment properties, all of which are located in Canada.

Skyline Retail REIT is domiciled in Ontario, Canada. The address of Skyline Retail REIT's registered office and its principal place of business is 5 Douglas Street, Suite 301, Guelph, Ontario, N1H 2S8.

2. BASIS OF PRESENTATION

(a) STATEMENT OF COMPLIANCE

The financial statements of Skyline Retail REIT for the year ended December 31, 2020 (including comparatives) are prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires Management to exercise judgment in applying Skyline Retail REIT's accounting policies.

The financial statements are presented in accordance with International Accounting Standard "IAS" 1 - Presentation of Financial Statements. Skyline Retail REIT has elected to present the Statement of Income and Comprehensive Income in one statement.

The financial statements for the year ended December 31, 2020 (including comparatives) were approved for issue by the Board of Trustees on March 24, 2021.

(b) BASIS OF MEASUREMENT

The financial statements have been prepared on a historical cost basis modified to include the fair value measurement of investment properties and certain financial instruments, as set out in the relevant accounting policies.

(c) FUNCTIONAL CURRENCY AND PRESENTATION

The financial statements are presented in Canadian dollars, which is also Skyline Retail REIT's functional currency.

Skyline Retail REIT presents its statement of financial position based on the liquidity method, where all assets and liabilities are presented in the ascending order of liquidity.

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2020
(in thousands of Canadian dollars, except per unit amounts)

2. BASIS OF PRESENTATION (continued)

(d) **USE OF ESTIMATES**

The preparation of these financial statements requires Skyline Retail REIT to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the reporting period. Actual outcomes could differ from these estimates. These financial statements include estimates, which, by their nature, are uncertain. The impact of such estimates is pervasive throughout the financial statements and may require accounting adjustments based on future occurrences. Revisions to accounting estimates are recognized in the period in which the estimates are revised and the revision affects both current and future periods.

Significant estimates and assumptions include the fair values assigned to investment properties and allowances for doubtful accounts. Valuation of investment properties is one of the principal estimates and uncertainties of these financial statements. Refer to note 6 for further information on estimates and assumptions made in the determination of the fair value of investment properties.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared in accordance with IFRS and include the following significant accounting policies (and any changes thereto):

Accounting standards implemented in 2020

On January 1, 2020, Skyline Retail REIT adopted the revised Conceptual Framework. In March 2018 the IASB issued the revised Conceptual Framework for Financial Reporting (Conceptual Framework). Definitions of financial statement elements were updated, and a new disclosure and presentation section was added. There was no material impact from the adoption of this revised Conceptual Framework.

On January 1, 2020, Skyline Retail REIT adopted the following amendments to IAS 1 - Presentation of Financial Statements ("IAS 1") and IAS 8 - Accounting Policies, Changes in Accounting Estimates and Errors ("IAS 8"). The IASB issued Definition of Material (Amendments to IAS 1 and IAS 8) in October 2018. The amendments clarify the definition of "material" and provide guidance to improve consistency for the application of materiality. The amended definition includes the concept of "obscuring" material information and clarifies that materiality is assessed for primary users of general purpose financial statements about a specific reporting entity. There was no material impact from the adoption of these amendments.

On January 1, 2020, Skyline Retail REIT adopted the following amendments to IFRS 3 - Business Combinations ("IFRS 3"). In October 2018 the IASB issued Definition of a Business (Amendments to IFRS 3). The amendments provide guidance to help companies determine if an acquisition is of a business or a group of assets. The amendments confirm that an acquired set of activities and assets must include both an input and a process that contribute to the ability to create outputs but clarify that the process must be substantive. The amendments also introduce an optional concentration test that facilitates determination of whether a company has acquired a business. There was no material impact from the adoption of these amendments.

SKYLINE RETAIL REAL ESTATE INVESTMENT TRUST
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2020
(in thousands of Canadian dollars, except per unit amounts)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Significant accounting policies

(a) INVESTMENT PROPERTIES

Investment properties are properties held to earn rental income and are accounted for using the fair value model in accordance with IFRS 13 - Fair Value Model ("IFRS 13"). Rental income and operating expenses from investment properties are reported within 'revenue' and 'expenses' respectively.

Properties that are held for long term rental yields or for capital appreciation or both, and that are not occupied by Skyline Retail REIT, are classified as investment properties in accordance with IAS 40 - Investment Properties.

In accordance with IFRS 3 - Business Combinations, when Skyline Retail REIT acquires properties or a portfolio of properties and does not take on or assume employees or does not acquire an operating platform, it classifies the acquisition as an asset acquisition.

In accordance with IAS 40, investment properties are measured initially at their cost, including related transaction costs. After initial recognition, investment properties are carried at fair value. Fair value is determined using a combination of external valuation processes and internal valuation techniques that are in accordance with IFRS 13. For properties purchased within one year of the reporting date, the purchase price is considered fair value, unless significant events or changes have occurred to the property that would significantly alter its fair value. Properties appraised by qualified third party appraisers within the past twelve months are not revalued, unless significant changes or events have occurred to the property since the appraisal date. All other properties are valued internally, using market supported financial metrics, that are in accordance with IFRS 13, in tandem with current property details including, among other things, rent rolls from current leases and assumptions about rental income from future leases in light of current market conditions, and, any cash outflows that could be expected in respect of the property except for those outflows that relate to liabilities recognized on the statement of financial position. Skyline Retail REIT also uses extensive market comparable sales to support valuation capitalization rates for different types of assets in different markets. These valuations form the basis for the carrying amounts in the financial statements.

The fair value of investment property does not reflect future capital expenditure that will improve or enhance the property and does not reflect the related future benefits from this future expenditure other than those a rational market participant would take into account when determining the value of the property.

Investment properties that are being redeveloped for continuing use as investment property or for which the market has become less active continue to be measured at fair value.

Subsequent expenditures are capitalized to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to Skyline Retail REIT and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed when incurred. When part of an investment property is replaced, the carrying amount of the replaced part is derecognized.

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(a) INVESTMENT PROPERTIES (continued)

Costs incurred for repairs and maintenance in excess of \$10,000 (not in thousands of dollars) per annum per building may be allocated from repairs and maintenance to be capitalized to the cost of the respective building as it is assumed that a future economic benefit will likely be realized from this level of expenditure.

Changes in fair values are recognized in the statement of income and comprehensive income. Investment properties are derecognized when they have been disposed.

Where Skyline Retail REIT disposes of a property at fair value in an arm's length transaction, the carrying value immediately prior to the sale is adjusted to the transaction price, and the adjustment is recorded in the income within the fair value adjustment on investment property.

Investment properties are reclassified to "Assets Held for Sale" when the criteria set out in IFRS 5 - Non-Current Assets Held for Sale and Discontinued Operations ("IFRS 5") are met (see note 3(b)).

As investments are measured at fair value, they are implicitly tested for impairment annually. There is no specific impairment test relating to investment properties other than the fair value methodology.

The initial cost of properties under development includes the acquisition cost of the property, direct development costs, realty taxes and borrowing costs attributable to the development. The amount of capitalized borrowing costs is determined by reference to borrowings specific to the project. Borrowing costs are capitalized from the commencement of the development until the date of practical completion where the property is substantially ready for its intended use. The capitalization of borrowing costs is suspended if there are prolonged periods when development activity is interrupted. Practical completion is when the property is capable of operating in the manner intended by Management. Generally, this occurs upon completion of construction and receipt of all necessary occupancy and other material permits. If Skyline Retail REIT has pre-leased space at or prior to the property being substantially ready for its intended use, and the lease requires tenant improvements which enhance the value of the property, practical completion is considered to occur when such improvements are completed.

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(b) ASSETS HELD FOR SALE

In accordance with IFRS 5, non-current assets comprising assets and liabilities, that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. For this purpose, a sale is highly probable if Management is committed to a plan to achieve the sale; there is an active program to find a buyer; the non-current asset is being actively marketed at a reasonable price; the sale is anticipated to be completed within one year from the date of classification; and it is unlikely there will be changes to the plan.

At the date when an investment property ceases to be classified as held for sale, it is measured at the lower of its carrying amount before it was classified as held for sale, adjusted for any amortization or revaluations that would have been recognized had the investment property not been classified as held for sale, and its recoverable amount. The recoverable amount is the higher of the fair value less costs to sell and the present value of estimated future cash flows expected to arise from the continuing use and eventual disposal of the investment property.

(c) REVENUE RECOGNITION

Rental revenue includes rents from tenants under leases, property tax and operating cost recoveries, parking income and incidental income. Skyline Retail REIT has retained substantially all the risks and rewards of ownership of its investment properties and accounts for its rents from tenants as operating leases. Revenue from operating leases is recognized on a straight line basis over the term of the lease.

Tenant inducements are recognized at fair value at the inception of the lease and are amortized through revenue on a straight line basis over the life of the lease.

Government subsidy income is recognized in the period the related expenditure occurs.

(d) FINANCIAL INSTRUMENTS

Skyline Retail REIT's financial instruments and their respective classification and measurement characteristics, are as follows:

<u>Asset/Liability</u>	<u>Classification/Measurement</u>
Cash	Amortized cost
Accounts receivable	Amortized cost
Tenant loans receivable	Amortized cost
Mortgages payable	Amortized cost
Convertible debentures	Fair value through profit or loss
Class B and C Limited Partnership units	Fair value through profit or loss
Revolving credit facility	Amortized cost
Accounts payable and accrued liabilities	Amortized cost

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(d) **FINANCIAL INSTRUMENTS (continued)**

Financial Assets

Financial assets are classified at initial recognition, as either financial assets at fair value through profit or loss ("FVTPL") or amortized cost. Financial assets that give rise to specified payments of principal and interest are carried at amortized cost when they are held to collect contractual cash flows. All other financial assets are carried at fair value through profit or loss. When financial assets are recognized initially, they are measured at fair value, plus directly attributable transaction costs for those financial assets not subsequently measured at fair value.

Skyline Retail REIT's financial assets are derecognized only when the contractual rights to the cash flows from the financial asset expire or substantially all of the risks and rewards of ownership are transferred.

Skyline Retail REIT's financial assets are all classified as amortized cost and include cash, accounts receivable and tenant loans receivable. They are initially recognized at fair value and subsequently measured at amortized cost less provision for impairment.

Provision for impairment is made based on the simplified expected credit loss ("ECL") model. Under the simplified ECL model, Skyline Retail REIT estimates lifetime expected losses for its receivables at each statement of financial position date based on available information. To measure the expected losses, amounts receivables are grouped based on days past due. The results of the simplified ECL model are used to reduce the carrying amount of the financial asset through an allowance account, and the changes in the measurement of the allowance account are recognized through the profit and loss. Bad debt write-offs occur when Skyline Retail REIT determines collection is not possible. If, in a subsequent period, the impairment loss decreases and the decrease can be related objectively to an event occurring in the subsequent period, the impairment loss is reversed to no more than its previous carrying amount by adjusting the allowance. The reversal is recognized through profit and loss. Impaired receivables are derecognized when they become uncollectible.

Financial Liabilities

Financial liabilities are classified at initial recognition as either financial liabilities at fair value through profit and loss, or amortized cost, as appropriate. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expires.

Skyline Retail REIT's financial liabilities classified as amortized cost include mortgages payable, accounts payable and accrued liabilities and the revolving credit facility. These financial liabilities are measured initially at fair value and subsequently at amortized cost. The fair value of a non-interest bearing liability is its discounted payment amount. If the due date of the liability is less than one year, discounting is omitted.

Skyline Retail REIT's mortgages payable consists of the legal liabilities owing pursuant to loans secured by mortgages and premiums and discounts recognized on loans assumed on acquisition of properties, netted against the transaction costs, and the effective interest method of amortization is applied to the premiums, discounts and transaction costs.

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(d) FINANCIAL INSTRUMENTS (continued)

Skyline Retail REIT's financial liabilities classified as financial liabilities at fair value through profit or loss include convertible debentures payable and Class B and C Limited Partnership Units. These financial liabilities are measured initially and subsequently at fair value and any gains or losses arising on remeasurement are recognized in net income

(e) CLASS B AND C Limited Partnership UNITS

The Class B and Class C Limited Partnership Units are exchangeable into Trust Units at the option of the holder. The ability to exchange Class B and C Limited Partnership Units for Trust Units implies that a liability element exists as it imposes an unavoidable obligation to deliver units of the Trust (i.e. financial instrument of another entity). Therefore, Class B and C Limited Partnership Units are classified as financial liabilities on the consolidated statement of financial position.

(f) DISTRIBUTIONS TO CLASS B AND C Limited Partnership UNITHOLDERS

Distributions declared to Class B and C Limited Partnership Unitholders are classified as financing costs for reporting purposes because the units are treated as financial liabilities.

(g) INCOME TAXES

Skyline Retail REIT qualifies as a mutual fund trust and real estate investment trust pursuant to the Income Tax Act. Under current legislation, a real estate investment trust is entitled to deduct distributions of taxable income such that it is not liable to pay income taxes provided its taxable income is fully distributed to unitholders. Skyline Retail REIT intends to continue to qualify as a real estate investment trust and to make distributions not less than the amount necessary to ensure the REIT will not be liable to pay income taxes. Accordingly, no provision for income taxes has been made.

(h) FAIR VALUE MEASUREMENT

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. In estimating the fair value of an asset or a liability, Skyline Retail REIT considers the characteristics of the asset or liability that market participants would take into account when pricing the asset or liability at the measurement date.

Assets and liabilities measured at fair value in the statement of financial position, or disclosed in the notes to the financial statements are categorized by level according to the significance of the inputs used in making the measurements. The levels of inputs are defined as follows:

Level 1 inputs

Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2 inputs

Inputs other than quoted prices (included within Level 1) that are observable for the asset or the liability, either directly or indirectly.

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3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(d) FAIR VALUE MEASUREMENT (continued)

Level 3 inputs

Unobservable inputs for the asset or liability.

Skyline Retail REIT's policy is to recognize transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer.

(i) DISTRIBUTION REINVESTMENT PLAN

Unitholders may elect to participate in a distribution reinvestment plan whereby distribution payments are invested in additional units of Skyline Retail REIT. There are no special terms such as premiums on distribution rates for plan participants.

(j) PROVISIONS

Provisions are recognized when Skyline Retail REIT has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are not recognized for future operating losses. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date. Provisions are measured at their present value by discounting the future cash flows from the expected date the obligation is to be settled. The discount rate used reflects current market assessments of the time value of money adjusted by the risk factor specific to the obligation. The unwinding of the discount due to the passage of time is recognized as interest expense.

4. STANDARDS ISSUED BUT NOT YET EFFECTIVE

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of Skyline Retail REIT's consolidated financial statements are disclosed below. Skyline Retail REIT intends to adopt these standards, if applicable, when they become effective.

IAS 1 - In January 2020, the IASB issued an amendment to IAS 1 - Presentation of financial statements which will be effective for years beginning on or after January 1, 2023. The amended standard will update the definition of a liability and the classification of liabilities between current and non-current.

IAS 16 - In May 2020, the IASB issued an amendment to IAS 16 - Property, Plant and Equipment which will be effective for years beginning on or after January 1, 2022. The amended standard will update the elements of the cost of property, plant and equipment as it refers to the costs of testing whether the asset is functioning properly and disclosures surrounding this.

IAS 37 - In May 2020, the IASB issued an amendment to IAS 37 - Provisions, contingent liabilities and contingent assets which will be effective for years beginning on or after January 1, 2022. The amended standard will be updated to include a definition of the costs associated with fulfilling the obligations of an onerous contract.

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4. STANDARDS ISSUED BUT NOT YET EFFECTIVE (continued)

IFRS 9 - In May 2020, the IASB issued an amendment to IFRS 9 - Financial Instruments which will be effective for years beginning on or after January 1, 2022. The amended standard will update the definition of what constitutes substantially different when referring to the exchange of debt instruments.

Skyline Retail REIT does not expect any significant impact as a result of these amendments.

5. PRINCIPLES OF CONSOLIDATION

The consolidated financial statements comprise the financial statements of Skyline Retail REIT and its subsidiary, RRELP.

Subsidiaries are entities over which Skyline Retail REIT has control, where control is defined as the power to govern financial and operating policies of an entity so as to obtain benefit from its activities. Subsidiaries are fully consolidated from the date control is transferred to Skyline Retail REIT, and are de-consolidated from the date control ceases. Intercompany transactions between subsidiaries are eliminated on consolidation. All subsidiaries have a reporting date of December 31.

6. INVESTMENT PROPERTIES

Changes to the carrying amounts of investment properties presented in the consolidated statement of financial position can be summarized as follows:

	2020	2019
Balance at beginning of the year	\$ 1,107,360	\$ 971,755
Acquisitions through purchase of assets	81,412	111,666
Additions through capital expenditures on existing investment properties	7,297	10,365
Disposals through sale of investment properties	(17,991)	0
Amortization of leasing cost and straight-line rents	2,691	672
Investment properties held for sale (note 7)	(6,250)	(3,250)
Fair value adjustment on investment properties (note 14)	<u>(3,084)</u>	<u>16,152</u>
Balance at end of the year	<u>\$ 1,171,435</u>	<u>\$ 1,107,360</u>

Asset acquisitions:

During the year ended December 31, 2020, Skyline Retail REIT acquired six (2019 - three) investment properties. The results of these acquisitions are included in these consolidated financial statements from the date of acquisition. The following table outlines the cost, plus the transaction costs of the assets acquired and the associated liabilities and units issued entered into as a result of these acquisitions:

	2020	2019
Acquisition cost of investment properties	\$ 81,412	\$ 111,666
Mortgages	<u>(57,060)</u>	<u>(84,750)</u>
Total identifiable net assets settled by cash	<u>\$ 24,352</u>	<u>\$ 26,916</u>

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6. INVESTMENT PROPERTIES (continued)

Future rental income:

Investment properties are subject to operating leases with tenants. Lease contracts are all typically non-cancelable for periods ranging from one to twenty years from the commencement of the lease. Future minimum rental income from these agreements is as follows:

	2020	2019
Less than one year	\$ 77,412	\$ 72,746
Between one and three years	136,355	129,612
More than three years	<u>262,508</u>	<u>250,330</u>
	<u>\$ 476,275</u>	<u>\$ 452,688</u>

Fair value disclosure:

Skyline Retail REIT uses an income approach to perform internal valuation calculations for the purposes of determining the fair market value of investment properties. The same approach is used for those properties with independent third party appraisals. Significant assumptions used for the valuation of the properties include the capitalization rate and the revenue and expenses for each property. As at December 31, 2020, all of Skyline Retail REIT's investment properties were Level 3 inputs. There were no transfers into or out of Level 3 fair value measurements for investment properties held as at December 31, 2020 and December 31, 2019.

Skyline Retail REIT categorizes its investment properties by region, and each region has a different range of capitalization rates, depending on the specific risk factors for each property in that region. The weighted average capitalization rate for the retail properties is 6.44% (2019 - 6.49%). Overall, the capitalization rates for the retail properties fall between:

	2020	2019
Minimum	5.47%	5.32%
Maximum	8.24%	8.13%

Assumptions related to property revenue and expenses are based on the most recent annual results of each property, and where necessary, industry benchmarks.

In 2020, Skyline Retail REIT valued \$814,220 of its investment properties (including properties held for sale) internally (2019 - \$585,620). The remainder of the investment property fair value was obtained through third party appraisals, not including those properties acquired during the year. In the year, this amounted to \$283,300 (2019 - \$414,355). Actual results may differ from these estimates and may be subject to material adjustment within the next year.

Fair value sensitivity:

Skyline Retail REIT's investment properties are classified as Level 3 under the fair value hierarchy, as the inputs in the valuations of these investment properties are not based on observable market data. The following table provides a sensitivity analysis for the weighted average capitalization rate applied as at December 31, 2020:

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6. INVESTMENT PROPERTIES (continued)

As of December 31, 2020

Capitalization Rate Sensitivity Increase (Decrease)	Overall Capitalization Rate	Fair Value of Investment Properties	Fair Value Variance	% Change
(1.00)%	5.44%	\$1,386,772	\$ 215,337	18.38%
December 31, 2020	6.44%	\$1,171,435	\$ 0	0.00%
1.00%	7.44%	\$1,013,984	\$(157,451)	(13.44)%

7. ASSETS HELD FOR SALE

As at December 31, 2020, there was one property held for sale (December 31, 2019 - one property held for sale). The assets and liabilities associated with the investment property held for sale are as follows:

	2020	2019
ASSETS		
Investment properties	\$ 6,250	\$ 3,250
Accounts receivable	<u>2</u>	<u>36</u>
	<u>6,252</u>	<u>3,286</u>
LIABILITIES		
Mortgages payable	3,794	0
Tenant deposits	7	13
Accounts payable and accrued liabilities	<u>32</u>	<u>3</u>
	<u>3,833</u>	<u>16</u>
NET ASSETS HELD FOR SALE	<u>\$ 2,419</u>	<u>\$ 3,270</u>

8. OTHER ASSETS

The components of other assets are as follows:

	2020	2019
Funds held in trust	\$ 850	\$ 930
Deposits on investment properties	366	1,300
Prepaid expenses	<u>674</u>	<u>576</u>
	<u>\$ 1,890</u>	<u>\$ 2,806</u>

9. TENANT LOANS RECEIVABLE

The tenant loans are receivable in blended monthly instalments of \$11 (2019 - \$11) with interest charged ranging from 4.00% to 6.62% (2019 - 4.00% to 6.62%). The loans are due between 2022 and 2028. The portion receivable within one year is \$83 (2019 - \$78).

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10. MORTGAGES PAYABLE

The mortgages payable are secured by real estate assets and letters of credit, in some cases. Mortgages bearing fixed interest with a contractual weighted average rate of 3.79% (2019 - 3.89%) per annum are \$734,164 (2019 - \$696,863). There are no variable interest rate mortgages. Mortgages have maturity dates ranging between 2021 and 2030. Included in mortgages payable is \$16,625 (2019 - \$13,906) of second mortgages. Also included in mortgages payable is \$6,548 (2019 - \$7,132) of vendor take-back mortgages. All mortgages are denominated in Canadian dollars.

Future minimum payments on mortgage obligations are as follows:

	2021	\$	61,414
	2022		104,665
	2023		127,210
	2024		63,038
	2025		59,894
	Thereafter		<u>317,943</u>
			734,164
Less: Mortgages related to assets held for sale			<u>(3,794)</u>
		\$	<u>730,370</u>

A reconciliation of movements in mortgages payable to cash flows arising from financing activities is as follows:

	2020	2019
Mortgages payable, beginning of year	\$ <u>696,863</u>	\$ <u>617,414</u>
Proceeds from new and refinanced mortgages	67,075	144,932
Repayment of existing mortgages	(30,753)	(64,020)
Transaction costs related to mortgages	<u>375</u>	<u>(2,003)</u>
Total changes from financing cash flows	<u>36,697</u>	<u>78,909</u>
Change in mortgages payable on assets held for sale	(3,794)	0
Amortization of financing costs	604	540
Financing costs in operations	27,623	24,145
Interest paid	<u>(27,623)</u>	<u>(24,145)</u>
Total liability-related changes	<u>(3,190)</u>	<u>540</u>
Mortgages payable, end of year	\$ <u>730,370</u>	\$ <u>696,863</u>

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11. CONVERTIBLE DEBENTURES

During 2019, the convertible debentures were redeemed into RREL's Class B Limited Partnership Units at a conversion price of \$11.50, being the ratio of 86.96 RREL's Class B Limited Partnership Units per \$1,000 of principal amount of Convertible Debentures.

A reconciliation of movements in debentures payable to cash flows arising from financing activities is as follows:

	2020	2019
Debentures payable, beginning of year	\$ <u>0</u>	\$ <u>3,740</u>
Changes in fair value (note 14)	<u>0</u>	<u>30</u>
Interest expense	0	92
Interest paid	<u>0</u>	<u>(92)</u>
Total liability-related changes	<u>0</u>	<u>0</u>
Debentures converted to units	<u>0</u>	<u>(3,770)</u>
Debentures payable, end of year	\$ <u><u>0</u></u>	\$ <u><u>0</u></u>

12. RELATED PARTY TRANSACTIONS

Skyline Retail Real Estate GP Inc. is the general partner of RREL and is entitled to 20% of distributions after the limited partners have received returns equivalent to their adjusted contribution value. Transactions are measured at fair value. A provision for the future distributions payable to Skyline Retail Real Estate GP Inc. has not been recorded since the timing and amount of the distributions payable cannot be reasonably estimated. Based on the fair value of the investment properties as at December 31, 2020, a distribution would be payable if the investment properties were sold. At December 31, 2020 there were distributions payable of \$887 (2019 - \$nil) which is included in due to related party.

	2020	2019
Distributions paid to general partner	\$ <u>887</u>	\$ <u>0</u>

Skyline Retail REIT has an asset management agreement with Skyline Asset Management Inc. and its subsidiary, Skyline Retail Asset Management Inc. (which also includes leasing commissions), a property management agreement with Skyline Commercial Management Incorporated., and a wealth management agreement with Skyline Wealth Management Inc. Skyline Retail Real Estate GP Inc., Skyline Asset Management Inc., Skyline Retail Asset Management Inc., Skyline Commercial Management Incorporated, and Skyline Wealth Management Inc. are controlled by the same shareholders.

Fees payable under the asset management agreement are 2.5% (2019 - 2.0%) of adjusted gross revenue. Fees payable under the property management agreement average 3.5% of base rental income. Fees payable under the lease documentation services agreement are payable at a fixed rate ranging from \$200 to \$1,000 (not in thousands of Canadian dollars) per lease. Fees payable under the wealth management agreement include wealth management fees of 0.3% of unitholders' equity, and equity raise fees ranging from 0.5% to 1% of proceeds from units issued and redeemed during the year. Equity raise fees of \$550 (2019 - \$504) were paid during the year and are included in issuance costs. Fees paid during the years are as follows:

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12. RELATED PARTY TRANSACTIONS (continued)

	2020	2019
Asset management fees	\$ 2,780	\$ 1,951
Property management fees	2,685	2,394
Lease documentation fees	54	76
Wealth management fees	<u>1,544</u>	<u>1,316</u>
	<u>\$ 7,063</u>	<u>\$ 5,737</u>

13. FINANCING COSTS

During the year, Skyline Retail REIT incurred the following financing costs:

	2020	2019
Mortgage interest	\$ 27,623	\$ 24,145
Deferred financing costs	604	540
Interest expense on debentures	0	92
Interest expense on credit facilities	394	297
Distribution interest paid on Class B and C Limited Partnership Units	3,757	3,727
Distribution interest paid to general partner on sale of investment properties	<u>887</u>	<u>0</u>
	<u>\$ 33,265</u>	<u>\$ 28,801</u>

14. FAIR VALUE (LOSS) GAIN

The components of the fair value (loss) gain were as follows:

	2020	2019
Fair value (loss) gain on investment properties (note 6)	\$ (5,035)	\$ 16,152
Fair value gain on disposed properties (note 6)	1,951	0
2019 Convertible Debentures (note 11)	0	(30)
Class B and C Limited Partnership Units (note 20)	<u>0</u>	<u>(3,223)</u>
	<u>\$ (3,084)</u>	<u>\$ 12,899</u>

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15. FAIR VALUE MEASUREMENT

Assets and liabilities measured at fair value

The fair value hierarchy of assets and liabilities measured at fair value on a recurring basis in the statement of financial position is as follows:

As at	December 31, 2020			December 31, 2019		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Assets						
Investment properties	\$ 0	\$ 0	\$1,171,435	\$ 0	\$ 0	\$1,107,360
Assets held for sale	0	0	6,252	0	0	3,286
	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$1,177,687</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$1,110,646</u>
Liabilities						
Class B and C Limited Partnership Units	\$ 0	\$ 0	\$ 50,553	\$ 0	\$ 0	\$ 51,483
Liabilities for which fair values are disclosed						
Mortgages payable	\$ 0	\$ 739,563	\$ 0	\$ 0	\$ 709,144	\$ 0

Transfers between levels in the fair value hierarchy are recognized on the date of the event or change in circumstances that caused the transfer. For assets and liabilities measured at fair value as at December 31, 2020 and December 31, 2019, there were no transfers between Level 1, Level 2 and Level 3 assets and liabilities.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using year end market rates for debt of similar terms and credit risks.

16. FINANCIAL RISK MANAGEMENT

Financial risks are risks arising from the financial instruments to which Skyline Retail REIT is exposed during or at the end of the reporting period. Financial risk comprises market risk, credit risk and liquidity risk. Skyline Retail REIT considers real estate risk as a financial risk as well, even though investment property is not classified as a financial instrument.

Risk management is carried out by Management and the Board of Trustees of Skyline Retail REIT. Management identifies and evaluates financial risks and the Board provides oversight on overall risk management, including specific areas such as interest rate risk, liquidity and investing policies.

Key financial risk management reports are produced on a monthly basis and key indicators are reviewed by Management and the Board of Trustees of Skyline Retail REIT.

- i) Market risk
Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Skyline Retail REIT's market risks arise from open positions in interest bearing assets and liabilities, to the extent that these are exposed to market fluctuations.

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16. FINANCIAL RISK MANAGEMENT (continued)

a. Interest rate risk

Skyline Retail REIT is exposed to interest rate risk arising from its fixed rate mortgages payable. As fixed rate debt matures and as Skyline Retail REIT uses additional floating rate debt under revolving credit facilities, Skyline Retail REIT will be further exposed to cash flow risk.

As part of its risk management policies, Skyline Retail REIT uses fixed rate mortgages for the majority of its borrowings to allow for better cash flow planning. Skyline Retail REIT attempts to stagger mortgage renewals at appropriate intervals to mitigate significant interest rate shocks in a given year.

The following table illustrates the sensitivity of income and equity to a reasonably possible change in interest rates of +/- 1%.

As of December 31, 2020

	Carrying Amount	Income -1%	Partners' Equity -1%	Income +1%	Partners' Equity +1%
Long term debt, maturing within 1 year	\$ 41,411	\$ 414	\$ 414	\$ (414)	\$ (414)

As of December 31, 2019

	Carrying Amount	Income -1%	Partners' Equity -1%	Income +1%	Partners' Equity +1%
Revolving credit facility	\$ 8,505	\$ 85	\$ 85	\$ (85)	\$ (85)
Long term debt, maturing within 1 year	11,988	120	120	(120)	(120)
	<u>\$ 20,493</u>	<u>\$ 205</u>	<u>\$ 205</u>	<u>\$ (205)</u>	<u>\$ (205)</u>

b. Price risk

Skyline Retail REIT has no significant exposure to price risk with respect to financial instruments as it does not hold any equity securities or commodities.

c. Foreign exchange risk

Skyline Retail REIT is not subject to foreign exchange risk. All of its financial instruments are denominated in Canadian dollars.

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16. FINANCIAL RISK MANAGEMENT (continued)

ii) Credit risk

Credit risk is a risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Credit risk arises from the possibility that Skyline Retail REIT's tenants may experience financial difficulty and be unable to meet their lease obligations. Currently, a significant portion (24%, 2019 - 24%) of Skyline Retail REIT's property revenue is derived from two major tenants. As a result, Skyline Retail REIT's revenues will be dependent on the ability of the tenants to meet their rent obligations and Skyline Retail REIT's ability to collect rent from these tenants.

An allowance for doubtful accounts is recognized for estimated losses resulting from tenant default on lease obligations. Skyline Retail REIT actively reviews receivables and determines the potentially uncollectible accounts on a per-tenant basis. An accounts receivable is written down to its estimated recoverable value when there is reason to believe that the tenant will not be able to fulfil their obligations under the lease agreement.

The movement in the allowance for doubtful accounts is reconciled as follows:

	2020	2019
Allowance for doubtful accounts beginning of year	\$ 131	\$ 2
Provision for impairment of accounts receivable	290	134
Reversal of provision for impairment	<u>(218)</u>	<u>(5)</u>
Allowance for doubtful accounts end of year	<u>\$ 203</u>	<u>\$ 131</u>

Credit risk is managed by reviewing the credit quality of the tenant through credit ratings and references. The maximum exposure to credit risk at the reporting date is equal to the carrying value of each class of financial asset.

iii) Liquidity risk

Liquidity risk management entails maintaining sufficient cash and credit facilities available to close out market positions. Skyline Retail REIT ensures flexibility in funding by keeping committed credit lines available and raising capital from partners when needed.

Skyline Retail REIT's liquidity position is monitored on a regular basis by Management. A summary table with maturity of financial assets and liabilities presented below is used by key management personnel to manage liquidity risks and is derived from managerial reports at company level. The amounts disclosed in the tables below are the contractual undiscounted cash flows. Undiscounted cash flows in respect of the balances due within twelve months generally equal their carrying amounts in the statement of financial position as the impact of discounting is not significant.

Under a financing agreement, Skyline Retail REIT has access to an operating line of credit to a maximum of \$18,000 with interest charged at prime + 2.0%, of which \$nil is utilized by Skyline Retail REIT at December 31, 2020 (2019 - \$8,505). The line of credit is secured by a general security agreement over some of the investment properties of Skyline Retail REIT.

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16. FINANCIAL RISK MANAGEMENT (continued)

iii) Liquidity risk (continued)

Under another financing agreement, Skyline Retail REIT has access to an operating line of credit to a maximum of \$25,000 (2019 - \$nil) with interest at prime + 1.75% or, at the option of the borrower, a fixed rate equal to the floating bankers acceptance rate plus 2.75% for a 30 day or 90 day term, of which \$nil is utilized by Skyline Retail REIT at December 31, 2020 (2019 - \$nil). The line of credit is secured by a general security agreement over some of the investment properties of Skyline Retail REIT.

Under the financing agreements, Skyline Retail REIT is required to maintain a debt service ratio of 1.20 or higher, an interest coverage ratio of 2.00 or higher, a mortgage-ability debt service coverage ratio of 1.30 or higher and unitholder equity minimum of \$75,000 plus 75% of contributions received during each subsequent fiscal year. The combined group is also required to maintain a funds from operations effective pay-out ratio not exceeding 100% and a total debt to gross book value ratio not exceeding 65%. At December 31, 2020, the combined group was in compliance with the covenants.

Skyline Retail REIT's long term debt consists of mortgages payable bearing interest rates ranging from 2.04% to 5.76% per annum (2019 - 2.83% to 6.07%), payable in monthly instalments of principal and interest of approximately \$4,120 (2019 - \$3,866), maturing from 2021 to 2030, and are secured by specific charges against specific properties. All interest rates are fixed for the term of the respective mortgage.

Financial liabilities and their maturities are as follows:

December 31, 2020	On demand	Less than one year	One to five years	More than five years	Total
Mortgages payable	\$ 0	\$ 41,411	\$ 319,035	\$ 369,924	\$ 730,370
Accounts payable and accrued liabilities	0	7,685	0	0	7,685
	<u>\$ 0</u>	<u>\$ 49,096</u>	<u>\$ 319,035</u>	<u>\$ 369,924</u>	<u>\$ 738,055</u>
December 31, 2019	On demand	Less than one year	One to five years	More than five years	Total
Mortgages payable	\$ 0	\$ 30,628	\$ 345,245	\$ 320,990	\$ 696,863
Accounts payable and accrued liabilities	0	8,272	0	0	8,272
Revolving credit facility	8,505	0	0	0	8,505
	<u>\$ 8,505</u>	<u>\$ 38,900</u>	<u>\$ 345,245</u>	<u>\$ 320,990</u>	<u>\$ 713,640</u>

iv) Real estate risk

Skyline Retail REIT has identified risks associated with the real estate portfolio. The greatest risk is with respect to the fair values of the portfolio due to changes in real estate market conditions, the macro economic climate and overall financial health of its tenants.

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17. CAPITAL RISK MANAGEMENT

Skyline Retail REIT's objectives when managing capital are to safeguard the entity's ability to continue as a going concern in order to provide returns for unitholders, and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, Skyline Retail REIT has the ability to adjust the amount of distributions paid to partners, return capital to partners, issue additional units, refinance existing debt, or sell investment property to reduce debt.

Skyline Retail REIT monitors capital primarily using a loan to value ratio, which is calculated as the amount of outstanding debt divided by the valuation of the investment property portfolio. As of December 31, 2020, the loan to value ratio was 62% (2019 - 63%), which is within Skyline Retail REIT's stated policy of 70% or lower. Subsequent to December 31, 2020, Skyline Retail REIT is in compliance with the policy.

During the years, Skyline Retail REIT did not breach any of its loan covenants, nor did it default on any other of its obligations under its loan agreements.

18. SEGMENTED DISCLOSURE

All of Skyline Retail REIT's assets and liabilities are in, and its revenues are derived from, Canadian retail real estate. Skyline Retail REIT's investment properties are, therefore, considered by Management to have similar economic characteristics. Thus, Skyline Retail REIT has one reportable segment for disclosure purposes.

19. UNITHOLDERS' EQUITY

Skyline Retail REIT is authorized to issue unlimited number of trust units. Skyline Retail REIT units are entitled to distributions as and when declared by the Board of Trustees. The issue price per unit for newly issued and units to be redeemed was \$13.50 for the year. The units issued and outstanding are as follows:

	2020 Units	2019 Units
Units outstanding, beginning of years	28,675,082	25,941,758
Units issued	4,318,204	4,537,496
Units issued (Distribution reinvestment plan)	978,682	939,087
Redemptions during the year	<u>(2,119,498)</u>	<u>(2,743,259)</u>
Units outstanding, end of years	<u>31,852,470</u>	<u>28,675,082</u>

20. CLASS B AND C LIMITED PARTNERSHIP UNITS

The Class B and C Limited Partnership Units are units issued by RRELPS as partial consideration of investment properties. The Class B and C Limited Partnership Units can be exchanged for Trust Units at any time at the option of the holder. Prior to such exchange, distributions will be made on these exchangeable units in an amount equivalent to the distributions which would have been made had the units been exchanged for Skyline Retail REIT units. Each Class B and C Limited Partnership unit holder is entitled to vote at all meetings of Skyline Retail REIT.

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20. CLASS B AND C LIMITED PARTNERSHIP UNITS (continued)

As at December 31, 2020, there were 2,896,255 (2019 - 2,965,180) Class B Limited Partnership units, and 848,371 (2019 - 848,371) Class C Limited Partnership units issued and outstanding.

A reconciliation of movements in Class B and C Limited Partnership units to cash flows arising from financing activities is as follows:

	2020	2019
Class B and C Limited Partnership units, beginning of the year	\$ <u>51,483</u>	\$ <u>51,289</u>
Proceeds from issue of Class B Limited Partnership units	0	3,769
Redemptions of Class B Limited Partnership units	<u>(930)</u>	<u>(6,799)</u>
	<u>(930)</u>	<u>(3,030)</u>
Distribution interest expense	3,757	3,727
Distribution interest paid	<u>(3,757)</u>	<u>(3,727)</u>
Total liability-related changes	<u>0</u>	<u>0</u>
Changes in fair value	<u>0</u>	<u>3,224</u>
Class B and C Limited Partnership units, end of year	\$ <u>50,553</u>	\$ <u>51,483</u>

21. IMPACT OF COVID-19

On March 11, 2020, the World Health Organization declared the outbreak of COVID-19 was a global pandemic which has resulted in the federal and provincial governments enacting a series of public health and emergency measures to combat the spread of the virus, thus impacting business operations both nationally and internationally.

Rent concessions

The duration and impact of COVID-19 is currently unknown and the Canadian federal and provincial governments have enacted subsidies and other stimulus in an attempt to stabilize economic conditions. Since the pandemic was declared, certain tenants of Skyline Retail REIT have required financial assistance in the form of rental deferrals or participation in the Canadian Emergency Commercial Rent Assistance ("CECRA") program.

During 2020, Skyline Retail REIT deferred rental payments of approximately \$2,716 of which \$2,050 remained outstanding at December 31. Included in the amount outstanding are \$1,420 of deferred rental payments which are not expected to be collected and have been written off. In addition during 2020, Skyline Retail REIT agreed to the abatement of rent for one tenant of \$1,116. The costs of rent deferrals and rent abatement are recognized in other direct property costs.

Skyline Retail REIT's assessment of expected credit losses is subjective and is based upon forward looking assessments of collectability. As a result, any expected credit loss is uncertain and the assumptions upon which it is based may change due to the ongoing uncertainty caused by COVID-19.

Skyline Retail REIT has recognized a \$1,076 expense in other direct property costs representing its 25% rental contribution granted to tenants as part of the CECRA program for 2020.

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22. SUBSEQUENT EVENTS

Subsequent to year end, Skyline Retail REIT acquired one property in Abbotsford, British Columbia at a cost of \$31,400. The property was partially financed with a mortgage of \$21,980, with a fixed interest rate of 2.71% and maturing in 2028. There is a deposit of \$150 on the property at year end.



Skyline Community Hub
Fergus, ON